

8 December 2009



THE TREASURY

Kaitohutohu Kaupapa Rawa

Dennis Michael Churches
Fisher & Paykel Finance Limited
31 Highbrook Drive
East Tamaki
AUCKLAND 2240

Dear Dennis Michael Churches

CROWN RETAIL DEPOSIT GUARANTEE – FISHER & PAYKEL FINANCE LIMITED

I refer to the Crown Deed of Guarantee between Her Majesty the Queen in right of New Zealand (the *Crown*) and Fisher & Paykel Finance Limited dated 20 November 2008 (the *Initial Guarantee Deed*). Terms defined in the Initial Guarantee Deed have the same meaning when used in this letter.

The Crown considers it appropriate to withdraw the Crown Guarantee. In accordance with clause 10.3(b) of the Initial Guarantee Deed, the Crown has accordingly offered to enter into a replacement deed of guarantee (the *Replacement Guarantee Deed*) with you on terms which the Crown, taking into account clause 10.3(d) of the Initial Guarantee Deed, reasonably considers to be not materially adverse to Creditors generally as compared to the terms of the Initial Guarantee Deed.

Acting under delegation from the Minister of Finance, on behalf of the Crown I give you notice, in accordance with clause 10.3(b) of the Initial Guarantee Deed, that the Crown Guarantee is withdrawn with effect from 1 January 2010.

I also now enclose your counterpart original of the Replacement Guarantee Deed, executed on behalf of the Crown. The Replacement Guarantee Deed will (in accordance with its terms) come into effect from the date of this withdrawal notice taking effect.

Yours sincerely

A handwritten signature in black ink, appearing to read 'Brian McCulloch'.

Dr Brian McCulloch
Director, Financial Operations
for **Secretary to the Treasury**