



AANZ-SH

16 August 2001

Mr David Hawes
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Dear Mr Hawes,

I refer to your letter to Mr Rob Cameron, dated 13 August 2001 regarding Air New Zealand's ability to access traffic rights available under New Zealand's relevant air services agreements. As your request involves matters in the government preserve, Mr Cameron has forwarded your letter to me for reply.

I can confirm that existing traffic rights for the following services would enable New Zealand airlines to:

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I note that the allocation of air rights to New Zealand international airlines is a decision for the Minister of Transport to make under the Civil Aviation Act 1990.

Not available are the appropriate traffic rights which would enable New Zealand airlines to:

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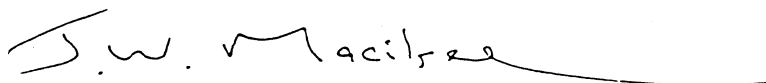
Explicit provision for third-country code-sharing (TCCS) is contained in New Zealand's non-confidential arrangements with the following partners: Argentina, Australia, Austria, Belgium, Brazil, Brunei, China, Chile (yet to be ratified by Chile), Cook Islands, Denmark, Fiji, France, Germany, Indonesia, Ireland, Italy, Korea, Malaysia, Netherlands, Norway, Peru, Samoa, Singapore, South Africa, Sweden, Switzerland, Taiwan, Thailand, Tonga, United Arab Emirates, United Kingdom, United States.

The exact nature of the TCCS opportunities available to Air New Zealand will depend on the nature of codesharing proposals, and may depend on whether similar provisions are contained in the arrangements between New Zealand's partner and the relevant third country.

As a matter of policy, New Zealand seeks to conclude with other countries, on a reciprocal basis, the most liberal and flexible air services arrangements possible, consistent with tourism, trade, foreign policy and strategic considerations. Commercial demand is a major factor in setting our negotiating priorities, and Air New Zealand is regularly consulted.

It would be my expectation that, consistent with the policy considerations above, the New Zealand government would continue to seek appropriate liberalisation with relevant third parties, on either a bilateral or multilateral basis.

Yours sincerely,



for John Bradbury
Deputy Secretary Air Services