# Crown Deed of Guarantee (Building Society)

Her Majesty the Queen in right of New Zealand and Combined Building Society



Date: 15 December 2010

#### **PARTIES**

**Her Majesty the Queen in right of New Zealand** acting by and through the Minister of Finance (*Crown*)

**Combined Building Society** (*Principal Debtor*)

## **BACKGROUND**

#### A Under the Act:

- (1) the Minister of Finance, may on behalf of the Crown, give a guarantee in writing for a period that ends on or before 31 December 2011 in respect of any or all debt securities issued by an eligible entity if it appears to the Minister to be necessary or expedient in the public interest to do so; and
- (2) the Minister may give the guarantee on any terms and conditions that the Minister thinks fit.
- B The Principal Debtor is an eligible entity.
- C It appears to the Minister of Finance that it is necessary and expedient in the public interest that the Crown guarantees certain obligations of the Principal Debtor on the terms of this Deed.

## THE PARTIES AGREE as follows:

#### 1 INTERPRETATION

## 1.1 Definitions

In this Deed, unless the context requires otherwise:

Act means the Crown Retail Deposit Guarantee Scheme Act 2009;

Announcement Date means 12 October 2008;

Assumed Debt Security means a debt security (as that term is defined pursuant to paragraph (a) of the definition of Debt Security) that is, or has been:

(a) issued by Southern Cross Building Society or Canterbury Building Society and the obligations in respect of which are transferred to the Principal Debtor as part of a transfer of engagements under section 33 of the Building Societies Act 1965 and the related deeds of defeasance entered into, or to be entered into, by each of those building societies with the Principal Debtor and Trustees Executors Limited; or

 issued by MARAC Finance Limited and the obligations in respect of which are assumed by the Principal Debtor pursuant to the terms of the MARAC Deed of Defeasance;

Building Society has the meaning given under the Building Societies Act;

Building Societies Act means the Building Societies Act 1965;

Commencement Date means the date on which:

- the Principal Debtor becomes liable for all the issuers' obligations in respect of the Assumed Debt Securities; and
- (b) all conditions precedent in clause 2.7 are satisfied or waived by the Crown;

Companies Act means the Companies Act 1993;

Creditor has the meaning given in clause 1.3;

Crown Guarantee means the Crown guarantee in clause 2.2;

## Debt Security:

- (a) has the meaning given to that term in section 3 of the Act, but as if the phrase "deposited with, lent to or otherwise owing by any person" (as contained in the definition of that term in section 2(1) of the Securities Act 1978) read "deposited with or lent to any person";
- (b) in relation to the Principal Debtor, means a debt security (as defined in paragraph (a) of this definition) issued or to be issued by the Principal Debtor; and
- (c) includes each Assumed Debt Security;

Deed of Indemnity and Postponement means that deed in the form set out in Annexure One to this Deed, that has been executed or that is to be executed by the Principal Debtor and each Group Company;

## Default Event means:

- (a) failure of the Principal Debtor to make payment to a Creditor in the amount and at the date lawfully due and payable in accordance with the terms of any Indebtedness, other than:
  - (i) any such failure due solely to a bona fide dispute, or

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- (ii) any such failure in respect of Indebtedness in respect of which the Crown, in accordance with clause 2.2(b), is not required to make payment under clause 2.2;
- (b) the Principal Debtor institutes or has instituted against it any form of proceeding seeking:
  - (i) the appointment of a liquidator, provisional liquidator, voluntary administrator, receiver, receiver and manager, or similar person; or
  - (ii) a judgement of insolvency or bankruptcy;

or any similar relief in respect of the Principal Debtor, provided that, if any such proceeding is, within 14 days after it is instituted, withdrawn or challenged by proceedings which the Principal Debtor is advised by its legal advisors have a reasonable prospect of success, it shall be deemed not to have occurred for the purposes of this Deed (unless and until such challenge is unsuccessful);

- (c) the Principal Debtor becomes subject to the appointment of a voluntary administrator, liquidator, provisional liquidator, receiver, receiver and manager, or similar person;
- (d) the Principal Debtor has a secured party take possession of all or substantially all its assets, or has a distress, execution or attachment or other legal process instigated or enforced against all or substantially all of its assets;
- the Principal Debtor makes a general assignment, arrangement or compromise with, or for the benefit of, all or a material number of its creditors (including a moratorium);
- (f) the registration of the Principal Debtor as a Building Society has been suspended or cancelled under section 124 of the Building Societies Act; or
- (g) a statutory manager is appointed to the Principal Debtor under the Reserve Bank Act or the Corporations (Investigation and Management) Act 1989, or any equivalent action is taken in any other jurisdiction in which the Principal Debtor is incorporated or carries on a material part of its business;

# Excluded Debt Security means:

- (a) a Debt Security which:
  - (i) is or was issued prior to the Guarantee Period pursuant to the terms of:

- (A) a registered prospectus or an investment statement under the Securities Act 1978; or
- (B) (if applicable) some other offering documentation,

which states or stated that the Debt Security is an "Excluded Security" or "Excluded Debt Security" for the purposes of any Previous Deed and that accordingly none of the obligations of the Principal Debtor in respect of that Excluded Debt Security have the benefit of the "Crown Guarantee" under the relevant Previous Deed; or

- (ii) is issued during the Guarantee Period pursuant to the terms of:
  - (A) a registered prospectus or an investment statement under the Securities Act 1978; or
  - (B) (if applicable) some other offering documentation,

which states that the Debt Security is an "Excluded Debt Security" for the purposes of this Deed and that accordingly none of the obligations of the Principal Debtor in respect of that Excluded Debt Security have the benefit of the Crown Guarantee;

- (b) a Debt Security issued pursuant to the master trust deed that is subject to a supplemental trust deed, which supplemental deed has a provision which:
  - (i) is inconsistent with or conflicts with an existing provision of the Master Trust Deed, and
  - (ii) has not been previously approved by the Crown in writing; and
- (c) any other Debt Security which the Crown, in its sole discretion (and on such conditions, if any, as it may specify) agrees or has agreed with the Principal Debtor in writing, prior to that Debt Security being offered to any Person by or on behalf of the Principal Debtor, will be an Excluded Debt Security for the purposes of this Deed (and/or an "Excluded Security" or "Excluded Debt Security" for the purposes of the relevant Previous Deed), and that accordingly none of the obligations of the Principal Debtor in respect of that Excluded Debt Security have the benefit of the Crown Guarantee (and/or the "Crown Guarantee" under the Previous Deed);

Execution Date means the date of this Deed;

Financial Institution means a "financial institution" as that term is defined in section 2 of the Reserve Bank Act and, without prejudice to the generality of the foregoing, includes:

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- (a) a "collective investment scheme" as that term is defined in section 157B of the Reserve Bank Act (as if that term also included any "superannuation fund" or "superannuation scheme" as those terms are defined in section YA1 of the Income Tax Act 2007) or an issuer, trustee or manager of any such scheme acting in that capacity;
- (b) an "insurer" as that term is defined in section 2 of the Insurance Companies (Ratings and Inspections) Act 1994 or any other Person carrying on the business of providing insurance cover (of whatever nature);
- (c) a Person carrying on business as a sharebroker, an investment adviser or a fund manager (to the extent that Person is acting in that capacity); or
- (d) a Person who is controlled by a financial institution as defined above;

Form and substance satisfactory to the Crown means in relation to the use of that term in clause 2.7(a) and in respect of any document to which it relates, that the document submitted as a condition precedent for the purposes of that clause, conforms in all material respects to the form and substance of the draft of that document submitted to and confirmed by the Crown prior to the date the Crown Guarantee comes into effect as being acceptable to the Crown in its sole discretion (for the purpose of the Crown considering the Principal Debtor's application for the Crown Guarantee);

GAAP means "generally accepted accounting practice" within the meaning of that term under the Financial Reporting Act 1993;

Group Company is defined in the Deed of Indemnity and Postponement;

Guarantee Period means the period:

- (a) commencing at the start of the Commencement Date; and
- (b) expiring at 11:59pm on 31 December 2011;

Guaranteed Amount means, in respect of any date, the maximum amount for which the Crown would be liable on that date under the Crown Guarantee, in accordance with the terms of this Deed, if all Indebtedness existing on that date was (and had been, for 15 days after the relevant date) due and payable and was not paid by the Principal Debtor;

*Indebtedness* means any obligation of the Principal Debtor to pay money (whether present or future) to a Creditor under a Debt Security, but:

(a) excludes any obligation which in terms of priority of payment and otherwise on a winding up, dissolution or liquidation of the Principal Debtor would rank behind the unsecured unsubordinated obligations of the Principal Debtor;

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- (b) excludes any obligation under a Debt Security in respect of which the Crown has provided a guarantee (by issue of a "guarantee eligibility certificate") under the Crown Wholesale Funding Guarantee Facility (as defined in the Act);
- (c) excludes at any time, any obligation which at that time is guaranteed by the Crown under a deed of guarantee entered into between the Announcement Date and 12 October 2010 under the "Retail Deposit Guarantee Scheme" announced on or about the Announcement Date;
- (d) excludes any obligation under an Excluded Debt Security;
- (e) excludes any obligation excluded by clause 2.4, clause 10.6(b) or clause 10.7; and
- (f) excludes any Post-Default Interest;

MARAC Deed of Defeasance means a deed to be entered into and dated on or before the Commencement Date between MARAC Finance Limited, the Principal Debtor, The New Zealand Guardian Trust Company Limited and Trustees Executors Limited, by which (among other things) the Principal Debtor assumes all of MARAC Finance Limited's rights and obligations in relation to all of the Debt Securities issued under debenture trust deed dated 9 March 1984, to which MARAC Finance Limited and The New Zealand Guardian Trust Company Limited are party;

Master Trust Deed means the trust deed dated 29 October 2010 between the Principal Debtor and Trustees Executors Limited;

Merger Plan means the that plan called "Merger Plan" that is included in the Information Memorandum dated 29 October 2010 issued by the Principal Debtor and registered as a Prospectus on that date, subject to any amendment to that plan that is first approved in writing by the Crown;

Net Tangible Assets means, at any time, the difference (which may be expressed as a negative number) between the value of Total Tangible Assets and Total Liabilities at that time;

New Zealand Citizen has the meaning given under the Citizenship Act 1977;

New Zealand Resident means a Person defined as resident in New Zealand pursuant to the Income Tax Act 2007;

Nomination means a deed or agreement between the Crown and a Person (or a written notice from the Crown to a Person or to the public) under which the Crown designates that Person (whether specifically or by reference to a class of Persons) as a "Nominated Beneficiary" for the purposes of this Deed or any Previous Deed



(whether that deed, agreement or notice identifies this Deed or that Previous Deed specifically or by reference to a class);

Nominated Beneficiary means, at any time, a Person who has been designated as a "Nominated Beneficiary" under, and at that time remains a "Nominated Beneficiary" in accordance with, a Nomination;

Notice of Claim means a notice, deed or agreement duly executed by or on behalf of a Creditor in a form to be determined by the Crown under which the Creditor requires the Crown to make payment to that Creditor under this Deed;

Other Guarantee means in relation to a Creditor, any guarantee, indemnity or other assurance under which that Creditor is effectively guaranteed and/or is effectively indemnified in respect of any non-payment of Indebtedness by, a person other than the Crown (whether or not that Other Guarantee extends to all Indebtedness owed to the relevant Creditor) and includes any replacement or substitute guarantee, indemnity or other assurance;

Party means the Crown or the Principal Debtor and Parties means them collectively;

Person includes an individual, a body corporate, any association of persons (whether corporate or not), a trust (including the trustees of a trust acting in that capacity), and a state and any agency of a state (in each case whether or not having separate legal personality);

Post-Default Interest means, in respect of a Debt Security, any amount of interest and any amounts in the nature of interest, or having a similar purpose or effect to interest, including without limitation:

- the face amount of that Debt Security less the net proceeds received after its discount or issue;
- (b) any capitalised interest;
- (c) any fee or other amount incurred on a regular or recurring basis payable in respect of that Debt Security; and
- any amount that is required by GAAP to be treated as interest or a financing cost,

in each case to the extent accrued following a Default Event (other than a Default Event as defined in paragraph (a) of the definition thereof that does not relate to that Debt Security), and includes any amount which the Crown reasonably considers to be economically equivalent to interest accrued following such a Default Event;



#### Previous Deed means each of:

- (a) the deed of guarantee between the Crown and Canterbury Building Society dated 28 May 2010;
- (b) the deed of guarantee between the Crown and MARAC Finance Limited dated 11 March 2010; and
- (c) the deed of guarantee between the Crown and Southern Cross Building Society dated 28 May 2010;

Registered Bank means a Person registered as a bank under the Reserve Bank Act;

Related Party of the Principal Debtor and/or a Transaction Debtor means a Person who is, or at any date after the Announcement Date was, a Person who would be a "related party" as that term is defined in section 157B of the Reserve Bank Act 1989, as if:

- (a) the Principal Debtor or a Transaction Debtor was a "deposit taker"; and
- (b) "related party" included any Person who controls the Principal Debtor or a Transaction Debtor and any Person who is controlled by any such Person or by the Principal Debtor or a Transaction Debtor;

Reserve Bank Act means the Reserve Bank of New Zealand Act 1989;

Term means the period commencing on the date of this Deed and ending on the Termination Date (as that term is defined in the Deed of Indemnity and Postponement);

Total Liabilities means, at any time, the aggregate values of all liabilities which would be recognised in a consolidated balance sheet of the Principal Debtor prepared as at that time in accordance with GAAP and (to the extent consistent with GAAP at that time) the Principal Debtor's accounting policies as at the date of this Deed, as if that time was the annual balance date of the Principal Debtor. For the purposes of this definition, the "value" of a liability is the measurement of that liability which would be recognised in that balance sheet;

Total Tangible Assets means, at any time, the aggregate values of all assets (other than goodwill, deferred tax assets and other assets classified as "intangible assets" under GAAP) which would be recognised in a consolidated balance sheet of the Principal Debtor prepared as at that time in accordance with GAAP and (to the extent consistent with GAAP at that time) the Principal Debtor's accounting policies as at the date of this Deed, as if that time was the annual balance date of the Principal Debtor. For the purposes of this definition, the "value" of an asset is the measurement of that asset which would be recognised in that balance sheet;



*Transaction Debtor* means each of Canterbury Building Society, MARAC Finance Limited and Southern Cross Building Society;

Wholesale Debt Security means a Debt Security which is or was issued before or during the Guarantee Period pursuant to a supplemental trust deed which describes that Debt Security as a "Wholesale Debt Instrument"; and

#### Withdrawal Event means an event:

- (a) of the type which would entitle the Crown to exercise rights of withdrawal pursuant to the terms of this Deed or any relevant Previous Deed (as the case may be); and
- (b) which has been notified to:
  - (i) MARAC Finance Limited pursuant to clause 4.4, clause 5.2, clause 6.15 or clause 10.3 of the relevant Previous Deed; or
  - (ii) the Principal Debtor or each other Transaction Debtor pursuant to clause 4.5, clause 5.2, clause 6.17 or clause 10.3 of this Deed or the relevant Previous Deed (as the case may be); and
- (c) which:
  - (i) MARAC Finance Limited (in the case of clause 4.4, clause 5.2 or clause 6.15 of the relevant Previous Deed); or
  - (ii) the Principal Debtor or any other Transaction Debtor (in the case of clause 4.5, clause 5.2 or clause 6.17 of this Deed or the relevant Previous Deed),

has failed to rectify in accordance with the terms of those provisions (as applicable.

## 1.2 Construction

In this Deed, unless the context requires otherwise:

- (a) *Headings:* headings are for convenience only, and do not affect interpretation;
- (b) Sections, Clauses and Schedules: a reference to a Section or a clause or Schedule is a reference to a Section or clause in, or Schedule to, this Deed;
- (c) Singular and plural: the singular includes the plural and the converse;



- (d) Deed or document: a reference to a deed or a document is to the deed or document as amended, novated, supplemented or replaced from time to time;
- (e) Legislation: a reference to legislation or to a provision of legislation includes any amendments and re-enactments of it, a legislative provision substituted for it and a statutory regulation, rule, order or instrument made under or issued pursuant to it;
- (f) Subsidiary: includes in relation to a person:
  - a subsidiary, within the meaning of section 5 of the Companies Act 1993, of that person, but construed so as to include companies incorporated outside New Zealand; and
  - (ii) any other person whose financial statements are required to be consolidated with the financial statements of that person in accordance with accounting standards, principles and practice applying by law or otherwise which are generally accepted in New Zealand;
- (g) Control: a Person ("A") is "controlled" by another Person ("B") if:
  - (iii) A is a subsidiary of B under the law of incorporation of A or for the purposes of GAAP; or
  - (iv) B is able to exercise real or effective control, directly or indirectly, over A or over a substantial part of A's business or affairs (whether pursuant to a contract, an arrangement or an understanding, as a result of the ownership or control of securities or other interests in or issued by A, or otherwise) except where A is a natural person and B's control arises solely under an enduring power of attorney granted by A in favour of B;
- (h) relevant date: the date on which the Crown becomes obliged to make payment to a Creditor pursuant to the terms of this Deed; and
- (i) Time: references to time are to New Zealand time.

## 1.3 Creditor

- (a) Subject to clauses 1.3(b), (c) and (d), in this Deed a "Creditor" is a Person to whom the Principal Debtor has an obligation to pay money (whether present or future) under a Debt Security. For the avoidance of doubt, the Principal Debtor shall be regarded as having such an obligation to a Person if, under the terms of a Debt Security, that obligation is owed:
  - (i) directly to that Person; or

- (ii) to the trustee under the trust deed under which that Debt Security is constituted, if that Person holds that Debt Security.
- (b) Subject to clauses 1.3(c) and (d), a Person to whom the Principal Debtor has an obligation to pay money (whether present or future) under a Debt Security is not a Creditor:
  - (i) if that Person is:
    - (A) a Related Party;
    - (B) controlled by a Related Party;
    - (C) a Financial Institution;
    - (D) neither a New Zealand Citizen nor a New Zealand Resident; or
    - (E) a Person acting (directly or indirectly) as a nominee of or trustee for a Person referred to in (i)(A), (B), (C) or (D) above; or
  - (ii) if:
    - (A) that Person consists of two or more Persons who jointly hold that Debt Security; and
    - (B) one or more of those Persons would not be a Creditor if the Principal Debtor had a direct obligation to pay money (whether present or future) to that Person individually under that Debt Security; or
  - (iii) to the extent that any Debt Security held by that Person is a Wholesale Debt Security.
- (c) A Person to whom the Principal Debtor has an obligation to pay money (whether present or future) under a Debt Security is not excluded by clause 1.3(b) from being a Creditor to the extent that that Person is:
  - a Nominated Beneficiary that is deemed to be a Creditor under clause 2.5;
  - (ii) a bare trustee for another Person if that other Person would be a "Creditor" if the Principal Debtor had a direct obligation to pay money (whether present or future) to that Person under a Debt Security;
  - (iii) acting as trustee/s or nominee/s for any one or more Persons (each a "Beneficiary") if that Person (i.e. the Person acting as trustee/s or



nominee/s) is not excluded by clause 1.3(b)(i)(A), (B) or (C) from being a Creditor and the Crown (in its sole and unfettered discretion), having regard to (among other things):

- (A) the identity and nature of each of the Beneficiaries (where known);
- (B) how many of those Beneficiaries (where known) would be Creditors if the Principal Debtor had a direct obligation to pay money (whether present or future) to each of them under that Debt Security,

gives notice in writing to that Person (i.e. that Person acting as trustee/s or nominee/s (which may be by way of public notice and may or may not be subject to such conditions (if any) as the Crown may specify) that that Person (acting in that capacity of trustee/s or nominee/s) is a Creditor.

- (d) A Person ("Joint Holder") consisting of two or more Persons who jointly hold a Debt Security under which the Principal Debtor has an obligation to pay money (whether present or future) to that Joint Holder is not excluded by clause 1.3(b) from being a Creditor if:
  - (i) none of those Persons are excluded by clause 1.3(b)(i)(A), (B), (C) or(E) from being a Creditor;
  - (ii) at least one of those Persons would be a Creditor if the Principal Debtor had a direct obligation to pay money (whether present or future) to that Person individually (rather than jointly) under that Debt Security;
  - (iii) the Joint Holder would not be excluded by clause 1.3(b)(i)(A), (B), (C) or (E) from being a Creditor; and
  - (iv) the Joint Holder does not hold that Debt Security in its capacity as trustee or nominee for one or more other Persons.

#### 2 **GUARANTEE**

## 2.1 Eligibility

Notwithstanding any other provision of this Deed, except to the extent (if any) otherwise agreed in writing by the Crown (in its sole and unfettered discretion), the Crown has no obligations under this Deed if, prior to the commencement of the Guarantee Period:

(a) a Default Event or a Withdrawal Event occurs; or

(b) an event or circumstance that would be a Default Event or a Withdrawal Event, if it occurred with respect to the Principal Debtor, occurs in relation to any Transaction Debtor or in relation to any subsidiary of the Principal Debtor.

#### 2.2 Crown Guarantee

- (a) On and subject to the terms of this Deed the Crown:
  - absolutely and irrevocably guarantees to each Creditor from time to time the due and punctual payment by the Principal Debtor of all Indebtedness that becomes due and payable during the Guarantee Period; and
  - (ii) undertakes to each Creditor from time to time that if the Principal Debtor does not pay to any Creditor any Indebtedness guaranteed under clause 2.2(a)(i) when due and payable, the Crown will pay the amount of that Indebtedness to the Creditor no later than the day that is 14 days after the due date of that Indebtedness (or such earlier date as the Crown may specify) if that Indebtedness is not otherwise paid on or before that day.

## (b) To avoid doubt:

- the Crown shall have no liability at any point in time under the Crown Guarantee to a Person who is not, at that time, a Creditor (whether or not that Person was previously a Creditor); and
- (ii) the Crown's guarantee under clause 2.2(a) (i) and the Crown's obligation to make payment to a Creditor under clause 2.2 (a) (ii), is not limited or affected by any counterclaim, right of set-off or netting right, that may be exercisable by the Principal Debtor against or in relation to a Creditor at any time.

# 2.3 Notice and Quantification

The Crown shall not be obliged to make a payment to a Creditor under clause 2.2 unless and until the Crown:

- (a) receives a Notice of Claim from the Creditor in respect of the relevant Indebtedness within 180 days following the date on which that Indebtedness becomes due and payable (or such longer period as the Crown may agree to in its sole and unfettered discretion); and
- (b) has satisfied itself as to the amount of that Indebtedness and as to such other matters as the Crown reasonably considers appropriate in order to ascertain the extent of its liability under the Crown Guarantee in respect of that Indebtedness.

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Despite clause 2.3(a), the Crown may (in its sole and unfettered discretion) waive in writing (generally or in any specific case) the requirement for it to receive a Notice of Claim.

## 2.4 Indebtedness Incurred or Acquired after Default Event not Covered

- (a) An obligation of the Principal Debtor to pay money (whether present or future) to a Creditor under a Debt Security shall not constitute "Indebtedness" (and accordingly shall not be covered by the Crown Guarantee) to the extent that that Debt Security:
  - (i) is issued after a Default Event; or
  - (ii) is acquired (whether by contract, statute, operation of law or otherwise) by that Creditor after the occurrence of a Default Event except:
    - (A) to the extent otherwise agreed by the Crown in writing (in its sole and unfettered discretion); or
    - (B) where:
      - the Creditor is a trustee, executor or administrator of a deceased person's will or estate and acquired that Debt Security in that capacity from the deceased person; and
      - (ii) the obligation would have constituted "Indebtedness" if that person had not died and had continued to hold that Debt Security.

For the avoidance of doubt clause 2.4(a)(ii)(B) is to be read subject to clauses 1.3(b) and 1.3(c).

- (b) For the purposes of clause 2.4(a), a Debt Security shall be deemed to have been issued after a Default Event (and accordingly no obligations of the Principal Debtor in respect of that Debt Security shall constitute "Indebtedness" for the purposes of the Crown Guarantee) if:
  - the terms of that Debt Security are varied or supplemented (whether by agreement between the Principal Debtor and a Creditor, by agreement between the Principal Debtor and the trustee for that Debt Security, by Court order, or otherwise); or
  - (ii) any other arrangement is entered into by the Principal Debtor which in substance is equivalent to a variation or supplement to the terms of that Debt Security,



in each case under the terms of, or in contemplation of entry by the Principal Debtor into, a compromise or arrangement with any creditors of the Principal Debtor (including (without limitation) any moratorium or debt rescheduling) (any such variation, supplement or arrangement being a "Variation"), except to the extent (if any) that the Crown (in its sole and unfettered discretion) agrees otherwise in writing (which may be by way of public notice).

#### 2.5 Nominated Beneficiaries

Nominated Beneficiaries shall be deemed to be Creditors for the purposes of this Deed, provided that the Crown's liability to a Nominated Beneficiary shall be limited to the amount (if any) specified in or determined in accordance with the relevant Nomination.

#### 2.6 Liability cap

- (a) The Maximum Aggregate Liability of the Crown to each Creditor is:
  - in respect of a Nominated Beneficiary, such amount as may be specified in or determined in accordance with the relevant Nomination; and
  - (ii) in respect of the Indebtedness in respect of Assumed Debt Securities owed to each Creditor who, as at the end of the day immediately preceding the Commencement Date, held one or more Assumed Debt Securities where the obligations of the relevant Transaction Debtor were "Indebtedness" for the purposes of the relevant Previous Deed, the aggregate amount of:
    - (A) all such "Indebtedness" under those Assumed Debt Securities as at the end of the day immediately preceding the Commencement Date (or where the "Indebtedness" of each Transaction Debtor exceeded the "Maximum Aggregate Liability" under the relevant Previous Deed, that part of that "Indebtedness" that is less than or equal to the "Maximum Aggregate Liability" under the relevant Previous Deed); less
    - (B) all amounts paid to the Creditor in respect of those Assumed Debt Securities on or after the Commencement Date (irrespective of whether any part of those amounts has been invested in other Debt Securities that are not Assumed Debt Securities); and
  - (iii) in all other cases, two hundred and fifty thousand New Zealand dollars (\$250,000.00), or such greater amount as the Crown may (in its sole and unfettered discretion), in connection with any merger, amalgamation, conversion, acquisition or other reorganisation involving the Principal Debtor, agree in respect of one or more

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Creditors, (which agreement may identify such Creditor/s either individually or by reference to a class).

(b) For the purposes of clause 2.6(a), "Maximum Aggregate Liability" means the maximum aggregate liability of the Crown to a Creditor under the Crown Guarantee and any Replacement Guarantee/s, for which purpose "Replacement Guarantee" means any guarantee provided by the Crown as a result of the acceptance by the Principal Debtor of an offer made by the Crown under clause 10.5 (in connection with the withdrawal of the Crown Guarantee pursuant to that clause), any third guarantee provided by the Crown in connection with the withdrawal of that second guarantee under any similar provision, any fourth guarantee provided by the Crown in connection with the withdrawal of that third guarantee under any similar provision, any fifth guarantee provided by the Crown in connection with the withdrawal of that fourth guarantee under any similar provision, and so on.

# 2.7 Condition to guarantee

- (a) The Crown's obligations under the Crown Guarantee are subject to:
  - registration by the Registrar of Building Societies of the notice of transfer of engagements of Canterbury Building Society to the Principal Debtor;
  - (ii) registration by the Registrar of Building Societies of the notice of transfer of engagements of Southern Cross Building Society to the Principal Debtor;
  - (iii) registration of the transfer of all of the shares in MARAC Finance Limited to the Principal Debtor;

and receipt by the Crown of the following documents or evidence on or before 31 March 2011 all in form and substance satisfactory to the Crown in its sole discretion:

- (iv) a certified copy of:
  - (A) the MARAC Deed of Defeasance properly executed by all parties to it; and
  - (B) each of the other deeds of defeasance referred to in paragraph (a) of the definition "Assumed Debt Security";
- a certified copy of the Principal Debtor's register of debt securities
   (which may comprise a combination or compilation of the relevant register(s) of one or more of the Transaction Debtors, as adapted for use by the Principal Debtor), which is to include entries in respect of all



- those debt securities that are as at the Commencement Date, to become subject to the Crown Guarantee;
- (vi) an original version of the Deed of Indemnity and Postponement, properly executed by all parties to it other than the Crown;
- (vii) an opinion from Chapman Tripp on the corporate authority and the corporate power of each Group Company to enter into the Deed of Indemnity and Postponement and the due execution by each Group Company of the Deed of Indemnity and Postponement by each Group Company;
- (viii) a certificate (x) signed by two directors of each Transaction Debtor; and (y) a certificate signed by two directors of the Principal Debtor, confirming that in respect of transactions of the type referred to below:
  - (A) disclosure has been made to the Crown of the material particulars of:

In respect of each certificate signed by two directors of each Transaction Debtor

- (1) all transactions contemplated by the Merger Plan in respect of which, that Transaction Debtor, or a Related Party, is or will be party; and
- (2) all transactions currently contemplated by that Transaction Debtor, in respect of which, that Transaction Debtor, or a Related Party, is or will be party on or before the Commencement Date and that are otherwise outside the ordinary course of business of that Transaction Debtor;

In respect of the certificate signed by two directors of the Principal Debtor

- (3) all transactions contemplated by the Merger Plan in respect of which, the Principal Debtor, or a Related Party, is or will be party; and
- (4) all transactions set out in the Information Memoranda for equity and debt holders each dated 29 October 2010 in respect of which, the Principal Debtor, or a Related Party, is or will be party on or after the Commencement Date, and that are outside the ordinary course of business that that Principal Debtor intends to carry on as from the

#### Commencement Date,

and in respect of which Crown consent is (at the Commencement Date) required pursuant to the terms of this Deed (in the case of disclosures made the Principal Debtor pursuant to the terms of this clause 2.7(a)(viii)(A)(3) or (4)) or any Previous Deed (in the case of disclosures made by each Transaction Debtor pursuant to the terms of this clause 2.7(a)(viii)(A)(1) or (2);

- (B) there has been no change to
  - (1) the Merger Plan since 29 October 2010;
  - (2) the transactions (including without limitation any Related Party transaction of the type referred to in clause 6.2(b)) that have been most recently disclosed to the Crown as at the day prior to the date of this Deed; and
  - (3) the loan management agreement referred to in subclause (ix) below, since a copy of that loan agreement was delivered to the Crown.

in each case without the Crown's prior written consent; and

- (C) in the case of each Transaction Debtor, after due enquiry by the directors of that Transaction Debtor in relation to the period since 30 September 2010, no circumstances have arisen that materially adversely affect the trading or profitability of that Transaction Debtor, or the value of its assets, or the ability of that Transaction Debtor to pay the liabilities that it would have been due to pay in the next 12 months had it not entered into the Merger Plan;
- (ix) the final terms and conditions of the proposed loan management agreement between MARAC and Real Estate Credit Limited referred to on page 44 of the equity Information Memorandum dated 29 October 2010 issued by Building Society Holdings Limited and registered as a Prospectus on that date, except for the final loan values in Schedule 1 of the loan management agreement, which the Crown acknowledges may change after the Crown receives a copy of the final terms and conditions in satisfaction of this condition precedent;
- (x) evidence that Standard & Poor's Rating Services has assigned a rating to the Principal Debtor of BB or higher; and



- (xi) of a copy of the Final Court Orders as defined in the Merger Plan as at the date of this Deed (certified by Chapman Tripp as being a true and accurate copy of the original orders).
- (b) If one or more of the conditions precedent referred to in clause 2.7(a) is not satisfied or waived by a date not later than 31 March 2011, the Crown will have no obligations under this Deed.

#### 3 **FEE**

- 3.1 Subject to clause 3.3, the Principal Debtor will pay to the Crown (in accordance with clause 3.2), in respect of each calendar month during the Guarantee Period (each a "Relevant Month"), a non-refundable fee calculated as follows:
  - F = GA multiplied by Percentage divided by 12

#### where:

"F" means the fee payable by the Principal Debtor in respect of that Relevant Month;

"GA" means the Guaranteed Amount on the last day of that Relevant Month;

"Percentage" means the relevant percentage figure specified in the Ratings Table below by reference to the organisation credit rating of the Principal Debtor on the last date of that Relevant Month from Standard & Poors Ratings Services, for which purpose the ratings in that table shall be deemed to refer also to the equivalent ratings from Moody's Investors Service Inc, Fitch Inc and any other rating agency approved by the Crown in writing - provided that:

- (a) if the Principal Debtor has two or more such credit ratings, the
   Principal Debtor's credit rating for the purposes of this definition shall be deemed to be the lowest of them; and
- (b) if the Principal Debtor has no such credit rating current on the last date of that Relevant Month it shall be deemed to have such a credit rating of lower than BB.



## **Ratings Table**

| Credit rating  | Percentage |
|----------------|------------|
| AAA- or higher | 0.15%      |
| AA+            | 0.15%      |
| AA             | 0.15%      |
| AA-            | 0.15%      |
| A+             | 0.20%      |
| Α              | 0.20%      |
| A-             | 0.20%      |
| BBB+           | 0.25%      |
| ввв            | 0.30%      |
| BBB-           | 0.40%      |
| BB+            | 0.50%      |
| BB or lower    | 0.60%      |

- 3.2 The following provisions shall apply in respect of all payments by the Principal Debtor required under clause 3.1:
  - (a) The Principal Debtor will prepare an estimate of the amount payable by it under clause 3.1 and provide that estimate (together with details of its calculation), and make payment of the estimated amount, to the Crown within 14 days after the end of the Relevant Month. That estimate must constitute the best estimate the Principal Debtor is reasonably able to make of the relevant amount in the time available.
  - (b) In respect of each such payment, the Principal Debtor must provide to the Crown a final calculation of the amount payable by it under clause 3.1 in respect of the Relevant Month, together with sufficient details of that calculation (and the information on which it relies) to enable the Crown to assess its accuracy, no later than the date which is three (3) months after the end of that Relevant Month (or such later date as the Crown may, in its sole discretion, agree in writing with the Principal Debtor).
  - (c) The Crown shall review each final calculation and, after considering any additional information provided to it by the Principal Debtor at its request, will notify the Principal Debtor either that:



- (i) it agrees with the amount calculated by the Principal Debtor (and that amount shall then be the "Final Amount" in respect of the Relevant Month); or
- (ii) it disagrees with the amount calculated by the Principal Debtor, in which case the Crown shall also notify the Principal Debtor of the amount which (acting reasonably) it considers the Principal Debtor should have calculated (and that amount shall then be the "Final Amount" in respect of the Relevant Month).
- (d) Within 7 days of notice being given by the Crown under clause 3.2(c):
  - if the Final Amount is less than the relevant estimated amount paid to the Crown in respect of the Relevant Month, the Crown will refund the difference to the Principal Debtor; and
  - (ii) if the Final Amount is greater than the relevant estimated amount paid to the Crown, the Principal Debtor will pay the difference to the Crown in respect of the Relevant Month.
- (e) Notwithstanding the Commencement Date and the withdrawal of each Previous Deed:
  - (i) the Principal Debtor will perform the obligations of each Transaction Debtor under clauses 3.1 and 3.2 of the relevant Previous Deed in respect of each "Relevant Month" (for the purposes of the relevant Previous Deed) where the Transaction Debtor had not completed the estimate, calculation and/or payment required under clause 3.2 of the relevant Previous Deed prior to the Commencement Date, as if, and on the basis that, the relevant Previous Deed had not been withdrawn; and
  - (ii) the Crown will pay to the Principal Debtor any amount which would have been payable by the Crown to a Transaction Debtor under clause 3.2(d)(i) of the relevant Previous Deed if the Previous Deed had not been withdrawn on the Commencement Date.
- 3.3 The fee payable by the Principal Debtor in respect of the calendar month in which the Commencement Date falls shall, for the purposes of this clause 3, be:
  - (a) the aggregate of the amount calculated in accordance with clause 3.1 of each of the Previous Deeds on the basis that the Guaranteed Amount in respect of that calculation is limited to the maximum amount for which the Crown would have been liable under the relevant Previous Deeds (but for the withdrawal of those Previous Deeds) in respect of the Assumed Debt Securities, if all Indebtedness in respect of those Assumed Debt Securities was (and had

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been, for 15 days after the relevant date) ) due and payable and was not paid by the Principal Debtor, multiplied (in each case) by "x"; and

(b) the amount calculated in accordance with clause 3.1 of this Deed multiplied by "y",

and any payment by the Principal Debtor of any amount calculated under paragraph (a) above will be satisfaction in full of the obligation of each Transaction Debtor to pay the corresponding amount under the relevant Previous Deed before its withdrawal.

- 3.4 For the purposes of clause 3.3:
  - (a) "x" shall be calculated as follows:

$$x = \frac{A}{B}$$

where

- A is the number of days from (and including) the first day of that calendar month in which the Commencement Date falls to (and including) the day before the Commencement Date; and
- B is the total number of days in the calendar month in which the Commencement Date falls.
- (b) "y" shall be calculated as follows:

$$y = \frac{C}{R}$$

where

- C is the number of days from (and including) the Commencement Date to (and including) the last day of the calendar month in which the Commencement Date falls; and
- B has the meaning given to it in subparagraph (a).
- 3.5 As soon as practicable after becoming aware that a Person has become a Nominated Beneficiary, the Principal Debtor shall pay to the Crown such additional amount/s (if any) as would have been payable by it under this clause 3 had that Person been a Nominated Beneficiary on the first day of the Guarantee Period.
- 3.6 To avoid doubt, the agreement of the Crown to (and any notice from the Crown concerning) any amount or amounts payable under this clause 3 (including any Final Amount) shall be solely for the purposes of this clause 3, and shall not constitute evidence of, or the agreement of the Crown as to the extent of, its liability

OR

under this Deed (or in any other way limit or prejudice the rights of the Crown in relation to such liability).

- 3.7 If, on the last date of a Relevant Month, the Principal Debtor holds an organisation credit rating higher than its organisation credit rating on the Commencement Date ("New Rating"), the Crown will rebate to the Principal Debtor the amount (if any) by which:
  - (a) the aggregate amount paid by the Principal Debtor under clauses 3.1 and 3.2 in respect of the part of the Guarantee Period prior to the Relevant Month, less any amount already refunded to the Principal Debtor under this clause 3.7,

#### exceeds

(b) the aggregate amount that would have been paid by the Principal Debtor under clauses 3.1 and 3.2 in respect of that period if the Principal Debtor had had (and retained) the New Rating from the commencement of the Guarantee Period.

To avoid doubt, the Crown shall not be required to make any such rebate until all relevant "Final Amounts" in respect of the part of the Guarantee Period prior to the Relevant Month have been determined in accordance with clause 3.2.

## 4 REPORTING

#### 4.1 Principal Debtor to Supply Information to the Crown

The Crown may at any time require from the Principal Debtor:

- (a) any information in the possession or under the control of the Principal Debtor or any of its subsidiaries relating to the financial position or affairs, or the business, management, ownership or operation, of a Transaction Debtor, the Principal Debtor and/or any of its subsidiaries (including, without limitation, previous or proposed transactions involving a Transaction Debtor, the Principal Debtor and/or any of its subsidiaries); or
- (b) any other information in the possession or under the control of the Principal Debtor or any of its subsidiaries concerning the financial position or affairs, or the business, management, ownership or operation, of any Person (or group of Persons) by whom a Transaction Debtor or the Principal Debtor (or any subsidiary of a Transaction Debtor or the Principal Debtor) is (or was, at any time since the Announcement Date) controlled; or
- (c) any information concerning any investor in securities issued or proposed to be issued by the Principal Debtor or any of its subsidiaries to the extent the Crown reasonably requires such information for the purposes of:

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- (i) determining the nature and extent of any of its rights and obligations under this Deed;
- (ii) exercising its rights and remedies under this Deed; or
- (iii) administering payments to be made by it under this Deed.

## 4.2 Principal Debtor to maintain Register of Securities

- (a) Without limiting the Principal Debtor's obligations under clause 4.1, the Principal Debtor must at all times maintain the following information:
  - (i) a register of the current holder of each outstanding Assumed Debt Security and each other Debt Security issued by the Principal Debtor that complies with the requirements of section 51 of the Securities Act 1978 (a "current holder"); and
  - (ii) such additional particulars (derived from the Principal Debtor's determination of the Guaranteed Amount in each Relevant Month for the purposes of clause 3) that are sufficient to identify on that register any current holder that the Principal Debtor has reason to believe does not qualify as a Creditor, and the reasons why;
  - (iii) in respect of each current holder of each outstanding Assumed Debt Security or other Debt Security issued by the Principal Debtor a record (consistent with the standard of records kept by a prudent deposit taker) of the transaction history between the Principal Debtor and/or a Transaction Debtor (as applicable) and that current holder in respect of that Assumed Debt Security or other Debt Security.
- (b) The Crown may require the Principal Debtor to provide it or its nominee or agent with a copy of the information referenced in clause 4.2(a) at any time and in any format the Crown may reasonably request.

## 4.3 Third Party Information

The Principal Debtor authorises the Crown to contact and request information from those third parties that the Crown requires, including (but not limited to):

- (a) the trustee of any Debt Security issued by the Principal Debtor;
- (b) the auditors of the Principal Debtor and its subsidiaries;
- (c) the bankers or any other providers of finance to the Principal Debtor or any of its subsidiaries;
- (d) the Securities Commission;
- (e) the Registrar of Building Societies or the Register of Companies;

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- (f) any rating agency contracted to provide rating information in respect of the Principal Debtor or any of its subsidiaries (or any Debt Securities issued by the Principal Debtor or any of its subsidiaries); and
- (g) the Reserve Bank of New Zealand,

and hereby authorises (and shall take any other step requested by the Crown to authorise) all such requested disclosure, and will use its best endeavours to ensure that any such person provide the requested information as soon as practicable.

#### 4.4 Sharing of Information

The Principal Debtor authorises the Crown to share information provided in accordance with clauses 4.1, 4.2 and 4.3 with the Reserve Bank of New Zealand, the Securities Commission and any "inspector" appointed under clause 6.5.

## 4.5 Failure to Comply with Information Request

- (a) If the Crown considers that the Principal Debtor has failed to comply with clause 4.1, clause 4.2 or clause 4.3, or has supplied information or data that is false or misleading in a material particular, the Crown may give the Principal Debtor notice (which may be by way of public notice) that:
  - it considers that the Principal Debtor has failed to comply with the relevant provision or has supplied information or data that is false or misleading in a material particular; and
  - (ii) the Principal Debtor has 14 days to rectify that failure or supply, for which purpose "rectify" means:
    - (A) complying with that provision to the satisfaction of the Crown or supplying such additional information or data as (in the reasonable opinion of the Crown) is required to ensure that the information or data previously supplied is not false or misleading in a material particular (as the case may be); or
    - (B) satisfying the Crown that it has already complied with that provision or that the relevant information or data is not false or misleading in a material particular (as the case may be).
- (b) If the Principal Debtor fails to so rectify that failure or supply within the 14 day period referred to in clause 4.5(a)(ii) the Crown may give public notice that the Crown Guarantee is withdrawn on the date of that notice (or will be withdrawn at such later date as may be specified in that notice).
- (c) On the day of (or, as the case may be, the date specified in) that notice, the Crown Guarantee is withdrawn in respect of all obligations which arise under any Debt Security issued following the date of withdrawal and such

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obligations shall not be covered by the Crown Guarantee, and the provisions of clause 10.7 shall apply in respect of all such obligations.

#### 5 COMPLIANCE WITH PRUDENTIAL SUPERVISION OR OTHER MATTERS

- 5.1 If the Crown at any time considers that:
  - (a) the Principal Debtor or any of its subsidiaries has failed to comply with any applicable provision of the Reserve Bank Act, the Building Societies Act, the Companies Act or any prudential supervision direction, notice or requirement under the Reserve Bank Act, the Building Societies Act, the Companies Act (as applicable) or otherwise; or
  - (b) the Principal Debtor has failed to comply with the terms of any Debt Securities or of any trust deed for Debt Securities issued by the Principal Debtor to a Creditor; or
  - (c) the Principal Debtor or any of its subsidiaries has failed to comply with any rules and other constituting documents relating to them respectively,

then the Crown may give the Principal Debtor notice (which may be by way of public notice) that:

- (d) it considers that the Principal Debtor or a subsidiary (as the case may be) has failed to comply with that provision, direction, notice or requirement or those rules, constituting documents or terms (as the case may be); and
- (e) the Principal Debtor has 14 days to rectify that failure, for which purpose "rectify" means:
  - complying (or procuring compliance) with that provision, direction, notice or requirement or those rules, constituting documents or terms to the Crown's satisfaction; or
  - (ii) satisfying the Crown that it has not failed to comply with its obligations under this clause 5.
- 5.2 If the Principal Debtor fails to so rectify (or procure the rectification of) that failure within the 14 day period referred to in clause 5.1(e) the Crown may give public notice that the Crown Guarantee is withdrawn on the date of that notice (or will be withdrawn at such later date as may be specified in that notice).
- On the day of (or, as the case may be, the date specified in) that notice, the Crown Guarantee is withdrawn in respect of all obligations which arise under any Debt Security issued following the date of withdrawal and such obligations shall not be covered by the Crown Guarantee, and the provisions of clause 10.7 shall apply in respect of all such obligations.

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#### 6 ONGOING OBLIGATIONS

## 6.1 Prohibited capital and other transactions

- (a) During the Term the Principal Debtor shall not (and shall ensure that its subsidiaries shall not), except with the prior written consent of the Crown:
  - (i) authorise or pay or effect any dividend;
  - (ii) redeem or acquire any shares issued by it;
  - (iii) provide any financial assistance for the purpose of or in connection with the acquisition of any shares issued or to be issued by it ("financial assistance");
  - (iv) cancel or reduce the liability to it of any of its shareholders (to the
    extent that liability arises under the terms of issue of any shares
    issued by it, under its constitution, rules or other constituting
    document, or under the terms of any contract or deed for the issue of
    those shares);
  - (v) make any other distribution (as defined in the Companies Act 1993);
  - (vi) if not a company incorporated in New Zealand, take any equivalent action or do any equivalent thing,

#### other than:

- (vii) to any extent required by law;
- (viii) the redemption of any shares which is required to be made under the terms of those shares (as they existed at the date of this Deed), other than any shares which are redeemable at the option of the holder and which are held by any person who controls or is under common control with the Principal Debtor;
- (ix) the payment of fixed dividends on any shares which are required to be made under the terms of those shares (as they existed at the date of this Deed);
- (x) the payment of dividends by the Principal Debtor if the aggregate amount of such dividends in any financial year does not exceed the after tax profit for the previous financial year of the Principal Debtor (as shown in the annual financial statements of the Principal Debtor for the immediately preceding financial year which comply with the Financial Reporting Act 1993);



- (xi) the making of any distribution by a subsidiary of the Principal Debtor to the Principal Debtor or to any wholly-owned subsidiary of the Principal Debtor; or
- (xii) the provision of financial assistance by a wholly-owned subsidiary of the Principal Debtor to the Principal Debtor or to any wholly-owned subsidiary of the Principal Debtor.
- (b) During the Term the Principal Debtor shall not and shall ensure that:
  - (i) each of its subsidiaries;
  - (ii) each Group Company (to the extent that such company is not also a subsidiary);
  - (iii) each Indemnifier (as that term is defined in the Deed of Indemnity and Postponement) that is not also a Group Company or a subsidiary,

shall not through any act or omission be in breach or be in default of any of the terms of the Deed of Indemnity and Postponement unless the Crown has first (in its sole and unfettered discretion) granted a waiver to the Principal Debtor and/or the relevant subsidiary in relation to that act or omission which but for the granting of that waiver, would constitute a breach or default of the Deed of Indemnity and Postponement.

(c) During the Term the Principal Debtor shall promptly notify the Crown of any application it makes to become a registered bank for the purposes of the Reserve Bank Act.

#### 6.2 Substitution of Principal Debtor

During the Term the Principal Debtor shall:

- (a) notify the Crown if it is contemplated that the Principal Debtor may be substituted as the issuer of the Debt Securities pursuant to the Master Trust Deed; and
- (b) not, without the Crown's prior written consent, substitute any other person as the issuer of Debt Securities pursuant to the Master Trust Deed.

#### 6.3 Other transactions

(a) Arms' length transactions

The Principal Debtor shall not (and shall ensure that its subsidiaries shall not), during the Term without the prior written consent of the Crown, enter into any transaction (or series of linked or related transactions) having a value (at the time of entry) exceeding one percent (1%) of the Total Tangible Assets of the Principal Debtor (at the time of entry) otherwise than on arms'

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length terms. For the purposes of this clause 6.3(a) (but without limiting the generality of the meaning of the phrase "arms' length terms") a transaction is not at arms' length terms if:

- (i) in the case of the acquisition by the Principal Debtor (or any of its subsidiaries) of any business, property or services, the value of the consideration given or to be given for the acquisition of that business, property or services at the time of the acquisition exceeds the open market value (as between a willing but not anxious seller and a willing but not anxious buyer) of the business, property or services acquired or to be acquired;
- (ii) in the case of the disposition or provision by the Principal Debtor (or any of its subsidiaries) of any business, property or services, or the issue of any shares, the open market value (as between a willing but not anxious seller or issuer and a willing but not anxious buyer or subscriber) of the business, property, services or shares at the time of the disposition, provision or issue exceeds the value of consideration received or to be received by the Principal Debtor (or its relevant subsidiary).

## (b) Related Party transactions

The Principal Debtor shall not (and shall ensure that its subsidiaries shall not), during the Term without the prior written consent of the Crown, enter into any transaction (or series of linked or related transactions) having a value (at the time of entry) exceeding one percent (1%) of the Total Tangible Assets of the Principal Debtor (at the time of entry):

- (i) to which a Related Party (other than a wholly-owned subsidiary of the Principal Debtor) is party (by itself or through a nominee, custodian or trustee); or
- (ii) in which any Related Party (other than a wholly-owned subsidiary of the Principal Debtor) derives a material financial benefit or is otherwise materially interested (ignoring for these purposes any interest resulting from any ownership interest of that Related Party (or any of any Person controlled by it) in the Principal Debtor or its relevant subsidiary/ies.

## 6.4 Conduct of business

During the Term the Principal Debtor shall ensure its business and operations (and the business and operations of its subsidiaries) are conducted in a proper, businesslike, efficient and prudent manner. In particular, but without limiting the foregoing, the Principal Debtor shall:

- (a) use its best endeavours to maintain its shareholders' funds at a prudent level, for which purpose "shareholders' funds" means, at any time, the amount which is the lesser of the aggregate amount which would be required to be disclosed as issued capital and reserves attributable to owners of the Principal Debtor in:
  - (i) a consolidated balance sheet of the Principal Debtor; or
  - (ii) a non consolidated balance sheet of the Principal Debtor,

in both cases prepared as at that time in accordance with GAAP and (to the extent consistent with GAAP at that time) the Principal Debtor's accounting policies at the date of this Deed, as if that time was the annual balance date of the Principal Debtor;

- (b) ensure transactions entered into by it or any of its subsidiaries that (directly or indirectly) involve, and exposures of it and its subsidiaries to, Related Parties (and other Persons controlled by Related Parties) do not exceed prudent levels;
- use its best endeavours to ensure arrears on loans and other financial accommodation made by the Principal Debtor (or any of its subsidiaries) do not exceed prudent levels;
- (d) adopt and maintain (and ensure its subsidiaries adopt and maintain) prudent policies and practices in relation to provisioning of bad or doubtful debts;
- (e) adopt and maintain (and ensure its subsidiaries adopt and maintain) prudent policies and practices in relation to the obtaining, retaining and valuation of security and required "loan to value" ratios;
- ensure it and each of its subsidiaries avoid imprudent concentration of maturities of Debt Securities and other financial obligations;
- (g) ensure it and each of its subsidiaries avoid imprudent concentration of loans and other financial accommodation (i) on any party (or any group of associated or related parties) and (ii) in any sector; and
- (h) ensure it and each of its subsidiaries adopts and maintains prudent policies and practices in relation to management of loans and other financial accommodation provided by it.

## 6.5 Reporting

The Principal Debtor shall prepare and provide to the Crown, as soon as practicable after requested, any reports concerning the business, management, ownership, operations, or financial position or affairs of the Principal Debtor and/or its

subsidiaries, and shall ensure that all such reports are accurate, complete and not misleading.

# 6.6 Inspector

The Crown may at any time during the Term:

- (a) appoint a person; or
- (b) require the Principal Debtor to immediately appoint any person nominated by the Crown,

(an "inspector") to report to the Crown on such matters as the Crown may specify. The Principal Debtor shall provide (and will procure that each of its subsidiaries provide) access at all reasonable times to all its books and records, and to such of its directors and senior officers as may be specified, to any such inspector, and otherwise take all reasonable steps to facilitate that inspector's inspection and review and report. The Crown may require the Principal Debtor to reimburse the Crown, and the Principal Debtor shall thereupon reimburse the Crown, for all or part of the fees, costs and expenses of any inspector appointed under clause 6.6(a) which have been paid by the Crown. The Principal Debtor shall be responsible for all fees, costs and expenses of any inspector appointed under clause 6.6(b).

# 6.7 Excluded Securities

The Principal Debtor shall ensure that:

- (a) the prospectus (if any) and investment statement (if any), or, if applicable, other offering document, pursuant to which an Excluded Debt Security is offered, and each application form for subscription for any Excluded Debt Security, contains a prominent warning statement in bold font at least as large as the font predominantly used elsewhere in that document to the effect that none of the Principal Debtor's obligations under or in respect of that Excluded Debt Security will have the benefit of the Crown Guarantee;
- (b) each advertisement (as that term is defined in the Securities Act 1978)
   relating to that Excluded Debt Security contains a prominent statement to the same effect; and
- (c) in respect of any Debt Security which the Crown has agreed shall be an Excluded Debt Security (for the purposes of paragraph (c) of the definition of that term in clause 1.1), the Principal Debtor complies with any conditions specified by the Crown in or for the purposes of that consent.

#### 6.8 **Default Events**

The Principal Debtor shall immediately give notice to the Crown of any:

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- (a) Default Event or any circumstance or event which, with the passage of time, the giving of notice or the taking of any other action would, or would be likely to, constitute or give rise to a Default Event; and
- (b) event or circumstance occurring in relation to any subsidiary of the Principal Debtor that
  - (i) would be a Default Event, if that event or circumstance had occurred in relation to the Principal Debtor;
  - (ii) which, with the passage of time, the giving of notice or the taking of any other action would, or would be likely to, constitute or give rise to a Default Event, if it occurred in relation to the Principal Debtor.

## 6.9 Change in Control

The Principal Debtor must:

- (a) give notice to the Crown as soon as it is aware of any actual or proposed event or circumstance as a result of which the Principal Debtor will or has become, or will cease or has ceased to be, controlled by a Person (except as a result of the shareholding rearrangement contemplated by the Merger Plan, but only to the extent so contemplated); and
- (b) provide the Crown with such information as the Crown may request in connection with that actual or proposed change in control.

# 6.10 Negative Pledge

- (a) The Principal Debtor must not create nor permit to subsist any Security
  Interest over all or any part of its assets or those of its subsidiaries unless:
  - (i) Security Interest is a Permitted Security; or
  - (ii) the Crown (in its sole and unfettered discretion) has first consented to the creation or subsistence of that Security Interest.
- (b) For the purposes of this clause 6.9:

"Permitted Security" means:

- any netting or set-off arrangement entered into by the Principal Debtor or any of its subsidiaries in the ordinary course of business;
- (ii) any lien arising by operation of law and in the ordinary course of trading or securing taxes or other governmental or regulatory levies, duties or imposts;
- (iii) securities arising out of title retention provisions in a supplier's

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standard conditions of supply of goods acquired by the Principal Debtor or any or its subsidiaries in the ordinary course of its business;

(iv) any security, the total principal amount of indebtedness secured by which, when aggregated with all other indebtedness secured by a security (excluding securities permitted by any other paragraph of this definition of Permitted Security) created or permitted to arise or subsist by the Principal Debtor or any of its subsidiaries does not exceed 1% of Total Tangible Assets.

"Security Interest" means any mortgage, charge, encumbrance, lien, pledge, hypothecation, deferred purchase, title retention, finance lease, contractual right of set-off, flawed asset arrangement, sale-and-repurchase and sale-and-leaseback arrangement and other arrangement of any kind, the economic effect of which is to secure a creditor or similar interest (including any "security interest" as defined in the Personal Property Securities Act 1999 excluding any interest under section 17 thereof).

# 6.11 Undertakings

The Crown may require the Principal Debtor to ensure that each director of the Principal Debtor provides an undertaking to the Crown, in such form as the Crown requires, to:

- (a) use his or her best endeavours to ensure that the Principal Debtor complies with its obligations under this Deed; and
- (b) notify the Crown immediately he or she becomes aware that the Principal Debtor has not complied with any of its obligations under this Deed.

## 6.12 Assistance

The Principal Debtor shall (at its own cost), prior to and during the Guarantee Period and at any times or during any periods thereafter as the Crown may reasonably specify, provide (or procure that any of its subsidiaries provide) such assistance to the Crown as the Crown may reasonably request for the purposes of or in connection with:

- (a) the administration of or the discharging of its obligations under this Deed;
- (b) the exercise of all indemnity, contribution, subrogation or other rights the Crown may have as a result of the performance of the Crown's obligations under this Deed,

including, without limitation, such assistance as the Crown may require for the purposes of verifying the extent of the Crown's liability (including the entitlements of Creditors) under this Deed, taking such actions as the Crown may require for the purposes of making payments under this Deed (including making such payments on behalf of the Crown out of funds provided by the Crown for the purpose), and the

exercise of all or any rights of recovery the Crown may have against or in respect of the Principal Debtor or any Group Company that is an "Indemnifier" for the purposes of the Deed of Indemnity and Postponement (including by way of indemnity, contribution, subrogation or other rights, under statute, or otherwise).

## 6.13 Changes to Debt Security Terms

As soon as possible after becoming aware of:

- (a) any proposed change to the terms of any Debt Securities and/or any changes to the terms of the trust deed (and/or other documents) under which any Debt Securities are constituted or which otherwise contain the terms and conditions of or relating to any Debt Securities (each a "Variation") which will or may increase the potential liability of the Crown under this Deed in respect of those Debt Securities or which will or may increase the likelihood of a Default Event occurring, other than a Variation the sole effect of which is to permit or effect the issue of additional Debt Securities on the same terms as the existing Debt Securities; or
- (b) in the case of a Principal Debtor that is a Building Society, any proposal to members to approve a scheme for conversion of that Building Society into a company pursuant to section 113A of the Building Societies Act.

the Principal Debtor will notify the Crown of the proposed Variation or the conversion scheme (whichever is the case) together with the reasons for it and all other material information relating to it.

#### 6.14 Other guarantor/s - Group Companies

- (a) This clause applies to Other Guarantees given or to be given by any Group Company.
- (b) The Principal Debtor may not permit any Group Company to enter any Other Guarantee unless:
  - (i) that Group Company is already party to the Deed of Indemnity and Postponement as an "Indemnifier"; and
  - (ii) the Crown (acting reasonably) has first approved of the terms of that Other Guarantee,
- (c) The Principal Debtor:
  - shall use all reasonable endeavours to ensure that the Creditors who have the benefit of an Other Guarantee the subject of this clause 6.14 claim under it before claiming against the Crown under the Crown Guarantee;
  - (ii) undertakes and agrees that during the Term it will not, without the

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prior written consent of the Crown, permit any amendment or variation of, or any supplement to, the terms of any Other Guarantee to which any Group Company is party, or permit any act or omission on the part of any such Group Company that has the effect of discharging or releasing that Group Company in any way from, or waiving, any of the obligations of that Group Company under that Other Guarantee; and

- (iii) undertakes and agrees that during the Term the Principal Debtor will not, without the prior written consent of the Crown, issue any Debt Securities which create or give rise to Indebtedness which does not constitute indebtedness which is also guaranteed by any Group Company that is for the time being party to an Other Guarantee.
- (d) Notwithstanding any other provision of this Deed, except to the extent (if any) otherwise agreed by the Crown in its absolute and unfettered discretion, the Crown shall not be obliged to make any payment under this Deed in respect of any Indebtedness to any Creditor who has the benefit of, and is entitled to claim under, an Other Guarantee the subject of this clause 6.14, in respect of that Indebtedness except to the extent that that Creditor has made a claim under that Other Guarantee in respect of that Indebtedness and has not, within 14 days of the date of that claim, received payment in respect of that Indebtedness under that Other Guarantee.

#### 6.15 No challenge

The Principal Debtor shall not and shall ensure that no Indemnifier (as defined in the Deed of Indemnity and Postponement) I shall take any action to challenge or adversely affect any rights or remedies the Crown may at any time have (including by way of subrogation or indemnity, under statute, or otherwise) against the Principal Debtor or against any Indemnifier which arise under or in connection with this Deed or the Deed of Indemnity and Postponement (whether as a result of the payment of any amounts by the Crown to Creditors under this Deed or otherwise).

# 6.16 Crown may notify Principal Debtor of suspected failure to comply

If the Crown considers that the Principal Debtor has failed to comply with any of its obligations under this clause 6, the Crown may give the Principal Debtor notice (which may be by way of public notice) that:

- (a) it considers that the Principal Debtor has failed to comply with its obligations under this clause 6; and
- (b) the Principal Debtor has 14 days to rectify that failure, for which purpose "rectify" means:
  - (i) complying (or procuring compliance) with its obligations under this clause 6 to the satisfaction of the Crown; or



(ii) satisfying the Crown that it has not failed to comply with its obligations under this clause 6.

#### 6.17 Crown may give public notice of withdrawal of guarantee

If the Principal Debtor fails to so rectify (or procure rectification of) that failure within the 14 day period referred to in clause 6.16(b), the Crown may give public notice that the Crown Guarantee is withdrawn on the date of that notice (or will be withdrawn at such later date as may be specified in that notice).

#### 6.18 Withdrawal of guarantee

On the day of (or, as the case may be, the date specified in) that notice, the Crown Guarantee is withdrawn in respect of all obligations which arise under any Debt Security issued following the date of withdrawal and such obligations shall not be covered by the Crown Guarantee, and the provisions of clause 10.7 shall apply in respect of all such obligations.

#### 7 ACKNOWLEDGEMENT

The Parties acknowledge that the offering or entering into of this Deed does not in any respect restrict any regulatory or supervisory action by the Reserve Bank of New Zealand or any action the Crown may take, including but not limited to offering a guarantee to any person whether under the same terms or different.

#### 8 NO ASSIGNMENT

Neither Party may assign or transfer any of its rights under this Deed.

#### 9 GOVERNING LAW AND JURISDICTION

#### 9.1 Governing Law

This Deed is governed by and is to be construed in accordance with New Zealand law.

#### 9.2 New Zealand Courts

Each of the Parties irrevocably and unconditionally agrees that the Courts of New Zealand shall have non-exclusive jurisdiction to hear and determine each suit, action or proceeding (proceedings) and to settle disputes that may arise out of or in connection with this Deed and for these purposes irrevocably submits to the non-exclusive jurisdiction of those courts.

#### 10 GENERAL

#### 10.1 Contracts (Privity) Act 1982

The promises and obligations of the Crown under this Deed are intended to confer a benefit on, and accordingly are enforceable against the Crown under the Contracts (Privity) Act 1982 by, each Creditor, provided that the parties to this Deed may, on

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request of the Crown, by deed vary or discharge any of the provisions of this Deed, without the consent or agreement of any Creditor.

#### 10.2 Entire Agreement

This Deed and the Deed of Indemnity and Postponement constitutes the entire agreement between the Parties in relation to its subject matter. They replace all earlier discussions, negotiations and agreements relating to that subject matter, except that any rights of the Crown and obligations of the Principal Debtor arising as a result of any misrepresentation by or on behalf of the Principal Debtor prior to execution of this Deed shall continue.

#### 10.3 Withdrawal as a result of Inappropriate Activity

If the Crown considers that:

- (a) the business or affairs of the Principal Debtor, and/or any of its subsidiaries and/or any other Person who controls, is controlled by or is under common control with the Principal Debtor have been, are being, or are intended or likely to be carried on in a manner which:
  - (i) will or may extend the effective benefit of the Crown Guarantee to Persons who are not intended to receive that benefit; or
  - (ii) is or would be otherwise inconsistent with the Crown's intentions in entering into this Deed; or
- (b) the Principal Debtor or any of its subsidiaries will, is likely to or has become, or will or is likely to cease or has ceased to be, controlled by a Person (except as a result of the shareholding rearrangement contemplated by the Merger Plan, but only to the extent so contemplated), in each case without the Crown's prior written consent,

in each case an "Inappropriate Activity", the Crown may withdraw the Crown Guarantee by written notice to the Principal Debtor.

#### 10.4 Withdrawal as a result of change in circumstances

If the Crown considers at any time that:

- (a) there has been a material reduction in the Net Tangible Assets of the Principal Debtor since the end of the Commencement Date; and
- (b) the Crown's net liability under the Crown Guarantee (should claims be made thereunder) will or may be materially greater as a result of that reduction,

the Crown may (whether or not it is able to exercise any other right or remedy under this Deed) withdraw the Crown Guarantee by written notice to the Principal Debtor. For the purposes of this clause 10.4, the term "net liability" in relation to the Crown means the Crown's estimate of the difference between:

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- (c) the Crown's liability under the Crown Guarantee if claims were made thereunder; and
- (d) the value of the recoveries (if any) that the Crown would receive (as a result of paying those claims) by virtue of its statutory, contractual and other rights of indemnity, contribution and subrogation.

#### 10.5 Withdrawal for other reasons

If the Crown for any other reason considers it appropriate to do so (including but without limitation, the Principal Debtor approves a scheme for the conversion of the Principal Debtor into a company pursuant to section 113A of the Building Societies Act) it may withdraw the Crown Guarantee by written notice to the Principal Debtor. However, the Crown may not give a notice under this clause 10.5 (and no such purported notice shall be effective) unless the Crown offers, before such notice is given, to enter into a new deed of guarantee with the Principal Debtor, with effect from such notice taking effect, under which:

- (a) the Crown provides a guarantee to substantially all those Persons who, during the period for which the guarantee subsists ("New Deed Period"), would have had the benefit of the Crown Guarantee were it not withdrawn before the end of the New Deed Period; and
- (b) the aggregate maximum liability of the Crown to a Person in respect of that guarantee and the Crown Guarantee is no less than the aggregate maximum liability of the Crown to that Person under clause 2.5 or clause 2.6 (as applicable) of this Deed,

and which is otherwise on such terms and conditions as the Crown (in its sole and unfettered discretion) considers appropriate.

#### 10.6 Operation and effect of withdrawal

- (a) Any notice given under clause 10.3, 10.4 or 10.5, may be expressed to take effect immediately on delivery or at any time thereafter, and shall take effect accordingly. On the day of (or, as the case may be, the date specified in) a notice given by the Crown under clause 10.3, 10.4 or 10.5 the Crown Guarantee is withdrawn in respect of all obligations which arise under any Debt Security issued following the date of withdrawal and such obligations shall not be covered by the Crown Guarantee, and the provisions of clause 10.7 shall apply in respect of all such obligations.
- (b) Without limiting clause 10.6(a) or clause 10.7, on the taking effect of a notice given under clause 10.3, the Crown Guarantee will be withdrawn in respect of all obligations of the Principal Debtor under Debt Securities (whether existing at that time or subsequently arising) owed to any Creditor who is concerned in, and has or ought to have knowledge of, any Inappropriate Activity, and no such obligations shall constitute "Indebtedness" (and accordingly no such obligations shall be covered by the Crown Guarantee).

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#### 10.7 Indebtedness incurred or acquired after withdrawal

An obligation of the Principal Debtor to pay money (whether present or future) to a Creditor under a Debt Security shall not constitute "Indebtedness" (and accordingly shall not be covered by the Crown Guarantee) to the extent that that Debt Security:

- (a) is issued after the taking effect of a notice given under clause 4.4(b), 5.2,6.17, 10.3, 10.4 or 10.5 ("Effective Time"); or
- (b) is acquired (whether by contract, statute, operation of law or otherwise) by that Creditor after the Effective Time, except:
  - (i) to the extent (if any) otherwise agreed by the Crown in writing (in its sole and unfettered discretion); or
  - (ii) where:
    - (A) that Creditor is a trustee, executor or administrator of a deceased person's will or estate and acquired that Debt Security in that capacity from the deceased person; and
    - (B) that obligation would have constituted "Indebtedness" if that person had not died and had continued to hold that Debt Security.
- (c) For the avoidance of doubt clause 10.7(b)(ii) is to be read subject to clauses 1.3(b) and 1.3(c).

#### 10.8 Currency amounts

Any reference in this Deed to an amount shall, to the extent that that amount is not already denominated in New Zealand Dollars, mean the amount determined by the Crown to be the New Zealand Dollar equivalent of that amount as at the time relevant to its calculation or determination.

#### 10.9 Public Notice

A certificate from the Crown (i) to the effect that it is satisfied that it has given public notice for the purposes of this Deed and (ii) as to the date on which that public notice was given shall, in the absence of manifest error, be conclusive evidence of that public notice and that date.

#### 10.10 Other guarantor/s

- (a) This clause applies to Other Guarantees other than those given or to be given by any Group Company (in which case clause 6.14 shall apply).
- (b) If any Indebtedness is or becomes the subject of any guarantee, indemnity or other arrangement under which it is effectively guaranteed, or the relevant Creditor is effectively indemnified in respect of any non-payment of that Indebtedness by, any other person ("Other Guarantee"), whether or not

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that Other Guarantee extends to all Indebtedness owed to the relevant Creditor:

- (i) the Principal Debtor must notify the Crown of the material particulars of that Other Guarantee and use all reasonable endeavours to ensure that Creditors who have the benefit of that Other Guarantee claim under it before claiming against the Crown under the Crown Guarantee and/or that the Crown has the benefit of that Other Guarantee in respect of any amounts paid to relevant Creditors under the Crown Guarantee; and
- (ii) notwithstanding any other provision of this Deed, except to the extent (if any) otherwise agreed by the Crown in its absolute and unfettered discretion, the Crown shall not be obliged to make any payment under this Deed in respect of any Indebtedness to any Creditor who has the benefit of, and is entitled to claim under, that Other Guarantee in respect of that Indebtedness except to the extent that that Creditor has made a claim under that Other Guarantee in respect of that Indebtedness and has not, within 14 days of the date of that claim, received payment in respect of that Indebtedness under that Other Guarantee.

#### 10.11 Warranty

The Principal Debtor represents and warrants to the Crown that it is duly authorised to execute and deliver this Deed, and that upon execution of this Deed by it and the Crown it will constitute the legal, valid and binding obligations of the Principal Debtor enforceable against the Principal Debtor in accordance with its terms.

#### 10.12 Subrogation

Without prejudice to any rights the Crown may at any time have against or in respect of the Principal Debtor (including by way of subrogation or indemnity, under statute, or otherwise), the Principal Debtor irrevocably acknowledges and agrees that any money paid by the Crown to a Creditor under this Deed shall, immediately upon such payment, constitute a debt due from the Principal Debtor to the Crown, which debt shall be payable by the Principal Debtor to the Crown over any period of time and on any terms and conditions that the Crown (in its sole and unfettered discretion) considers appropriate.

#### 10.13 Counterparts

This Deed may be executed in any number of counterparts. Once a party has executed a counterpart, and the other party has received a copy of the signed counterpart, that counterpart shall be deemed to be as valid and binding on the party executing it as if it had been executed by both parties.



#### 10.14 Waiver

- (a) A waiver of any provision of this Deed shall not be effective unless given in writing, and then it shall be effective only to the extent that it is expressly stated to be given.
- (b) A failure, delay or indulgence by any party in exercising any power or right shall not operate as a waiver of that power or right. A single exercise or partial exercise of any power or right shall not preclude further exercises of that power or right or the exercise of any other power or right.

#### 10.15 Severability

If any part of this Deed is held by any court or administrative body of competent jurisdiction to be illegal, void or unenforceable, such determination shall not impair the enforceability of the remaining parts of this Deed, but the Principal Debtor and the Crown shall, if requested by either of them, negotiate in good faith in an endeavour to agree on such alternative provisions and/or amendments as shall achieve as nearly as possible the original intent of this Deed (including the severed part).

#### 10.16 Working days

Any payment required to be made, or other action required to be taken, by this Deed on or by a date which is not a working day (as defined in the Companies Act 1993) shall be validly done if made or taken on or by (as the case may be) the next working day (as so defined) following that date.

#### 10.17 Release and Reinstatement

- (a) The Crown shall not be obliged to execute a release of the Principal Debtor from its obligations under this Deed until it is satisfied that:
  - (i) all obligations of the Principal Debtor under this Deed have been irrevocably satisfied in full; and
  - (ii) the Crown's obligations under the Deed of Guarantee have been irrevocably satisfied or discharged in full.
- (b) Any release of the Principal Debtor from its obligations under this Deed shall be conditional upon no payment made under this Deed to the Crown being set aside or avoided for any reason whether by statute or otherwise. If any payment by or on behalf of the Principal Debtor to the Crown under this Deed is set aside or avoided for any reason whatsoever then:
  - (i) the relevant payment shall be deemed not to have been made; and
  - (ii) the liability and obligations of the Principal Debtor shall be the same as if no payment had been made, notwithstanding that the Principal Debtor has been released from its obligations.

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#### **10.18 Delivery of Documents**

A document required to be delivered to the Crown pursuant to clause 2.7 shall be effectually delivered if it is signed and sent in PDF format by email to each of the following email addresses:

- (a) stephen.revill@treasury.govt.nz
- (b) john.park@treasury.govt.nz
- andre.anderson@treasury.govt.nz (c)
- (d) chris.obrien@minterellison.co.nz

| EXECUTED AND DELIVERED as a Deed by                              |   |
|--|---|
| Her Majesty the Queen in right of )                              |   |
| New Zealand acting by and through Philip )                       |   |
| Combes, Deputy Secretary - Financial )                           |   |
| Operations and Head of NZDMO acting ) Philip Combes              |   |
| under delegation of the Secretary to the )                       |   |
| Treasury for and on behalf of the Minister of )                  |   |
| Finance in the presence of: )                                    |   |
| Witness' signature:  |   |
| Witness' occupation: Manager, New Zealand Export Credit Office   |   |
| Witness' address: 60 Rangen Street, Khandallah, Wellington, 603. | S |
| Combined Building Society by                                     |   |

Signature of Director

Signature of Director

Name of Director

### **Annexure One**

## **Deed of Indemnity and Postponement**



#### **Execution Version**

# Deed of Indemnity and Postponement

Her Majesty the Queen in right of New Zealand (the Crown)
The entity listed in schedule 1 (an Indemnifier)
Each entity listed in schedule 2 (each an Initial Group
Company)

Combined Building Society (the Principal Debtor)



# Deed of Indemnity and Postponement

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## **Details**

Date

2010

## **Parties**

Name Her Majesty the Queen in right of New Zealand acting by and through the

Minister of Finance

Short name

the Crown

Notice details

Level 5, 1 The Terrace

Wellington

Facsimile

(04) 473 0982

Attention

John Park

Name

The entity listed in schedule 1

Short name

an Indemnifier

Notice details

As set out in schedule 1 As set out in schedule 1

Facsimile Attention

As set out in schedule 1

Name Short name Each entity listed in schedule 2 each an Initial Group Company

Notice details

As set out in schedule 2

Facsimile

As set out in schedule 2

Attention

As set out in schedule 2

Name

**Combined Building Society** 

Short name

the Principal Debtor

Notice details

233 Cambridge Terrace

Christchurch 8013

Facsimile

(09) 927 9310

Attention

General Counsel

## Background

#### A Under the Act:

- (a) the Minister of Finance may, on behalf of the Crown, give a guarantee in writing for a period that ends on or before 31 December 2011 in respect of any or all debt securities issued by an eligible entity if it appears to the Minister to be necessary or expedient in the public interest to do so; and
- (b) the Minister may give the guarantee on any terms and conditions that the Minister thinks
- B The Principal Debtor is an eligible entity.



- C It appears to the Minister of Finance that it is necessary and expedient in the public interest that the Crown guarantees certain obligations of the Principal Debtor on the terms of the Crown Guarantee.
- D Each Indemnifier has guaranteed the Indebtedness of the Principal Debtor in respect of each Creditor.
- E Among other things, each party is entering into this document to:
  - (i) in the case of each Indemnifier, indemnify the Crown for any amount paid by the Crown to a Creditor in relation to the Crown Guarantee; and
  - (ii) in the case of each Initial Group Company, agree the basis on which any Crown Indebtedness and any Group Indebtedness will be repaid by the Principal Debtor.



## Agreed terms

## 1. Defined terms and interpretation

#### 1.1 Defined terms

In this document, terms defined in the Crown Guarantee and not otherwise defined in this document have the same meaning when used in this document (including in the Recitals), and:

Crown Guarantee means the Crown Deed of Guarantee dated on or about the date of this document between the Crown and the Principal Debtor, together with each applicable Nomination from time to time;

Crown Indebtedness means, at any date, all indebtedness of the Principal Debtor to the Crown:

- (a) arising by virtue of a payment made by the Crown to a Creditor under the Crown Guarantee; or
- (b) otherwise incurred by the Crown on behalf of the Principal Debtor under or by virtue of, the Crown Guarantee; or
- (c) otherwise incurred by the Crown by reason of being substained in any way by the Crown in connection with the enforcement or attempted enforcement of any such indebtedness,

and includes the full amount of any such indebtedness which is contingent indebtedness at that date;

#### **Enforcement** means:

- (a) the exercise by any Group Company of any right available to it by way of enforcement of any right under or in relation to Group Indebtedness (including the service of a notice under section 92 of the *Property Law Act 2007* or the appointment of a receiver of rents);
- (b) the exercise of a right of set-off in respect of any Group Indebtedness; or
- (c) the taking of any steps to liquidate, or compromise with, the Principal Debtor;

Group Company means each company which is, at the relevant time:

- (a) a holding company of Building Society Holdings Limited and/or the Principal Debtor (as the case may be); or
- (b) a subsidiary of Building Society Holdings Limited and/or the Principal Debtor (as the case may be),

(in each case, as defined in the *Companies Act 1993*) and includes each Initial Group Company for so long as it is a holding company or subsidiary (as the case may be) of Building Society Holdings Limited and/or the Principal Debtor (as the case may be));

Group Indebtedness means, at any date, all indebtedness of the Principal Debtor and/or any Indemnifier to any Group Company or incurred by any Group Company on behalf of the Principal Debtor and/or any Indemnifier, including in respect of any Indebtedness or Debt Security, or sustained in any way by any Group Company in connection with the enforcement or attempted enforcement of any such indebtedness, but does not include any such indebtedness owed by any of the Principal Debtor and/or any Indemnifier to any other of them;



Party means a party to this document, and includes any person who accedes to this document in accordance with clause 9;

**Promissory Note** means a Loan Note Agreement between MARAC Financial Services Limited and MARAC Finance Limited dated 18 September 2009 (as subsequently amended) relating to the issue by MFSL to MARAC of notes to an aggregate face value of \$50 million;

Shareholder means Building Society Holdings Limited and includes any other Party which is a subsidiary of Building Society Holdings Limited and which for the time being has a direct or indirect shareholding in the Principal Debtor; and

Termination Date means the date upon which the Crown gives written notice to each other Party that it:

- (a) has received final payment in full (to the satisfaction of the Crown) of all Crown Indebtedness; and
- (b) is satisfied (in its absolute discretion) that, on and following that date, no claim will be made by a Creditor under the Crown Guarantee.

#### 1.2 Construction of certain references

In this document, unless the context otherwise requires, any reference to:

control or controlled in relation to a person (A) means control by another Person (B) of A, if:

- (a) A is a subsidiary of B under the law of incorporation of A or for the purposes of accounting standards, principles and practice applying by law or otherwise which are generally accepted in New Zealand; or
- (b) B is able to exercise real or effective control, directly or indirectly, over A or over a substantial part of A's business or affairs (whether pursuant to a contract, an arrangement or an understanding, as a result of the ownership or control of securities or other interests in or issued by A, or otherwise);

the dissolution of a person also includes the winding-up or liquidation of that person and any equivalent or analogous procedure under the law of any jurisdiction in which that person is incorporated, domiciled, resident, carries on business or has assets;

guarantee means a guarantee, indemnity, letter of credit, legally binding letter of comfort or other obligation of any kind to:

- (a) provide funds (whether by the advance or payment of money, the purchase of or subscription for shares or other securities, the purchase of assets or services or otherwise) or provide a Security Interest for the payment or discharge of;
- (b) indemnify any person against the consequences of default in the payment or discharge of; or
- (c) be responsible for,

an obligation or monetary liability of another person or the assumption of any responsibility or obligation in respect of the solvency or financial condition of another person, and includes an obligation to redeem or purchase share capital of another person incurred in connection with the purchase of that share capital by another person, or the granting of any Security Interest in relation to that share capital;

indebtedness includes any obligation (whether present or future, actual or contingent, secured or unsecured, as principal, surety or otherwise) for the payment or repayment of money;



including and similar expressions do not limit what else may be included;

person includes any individual, any association of persons (whether corporate or not), any trust and any state or agency of a state (in each case whether or not having separate legal personality);

#### security interest includes:

- (a) a mortgage, pledge, charge, lien, hypothecation, encumbrance, deferred purchase, title retention, finance lease, contractual right of set-off, flawed asset arrangement, sale-and-repurchase and sale-and-leaseback arrangement and other arrangement of any kind, the economic effect of which is to secure a creditor; and
- (b) a "security interest" as defined in section 17 of the *Personal Property Securities Act* 1999:

#### subsidiary means, in relation to a person:

- (a) a subsidiary, within the meaning of section 5 of the *Companies Act 1993*, of that person, but construed so as to include companies incorporated outside New Zealand; and
- (b) any other person whose financial statements are required to be consolidated with the financial statements of that person in accordance with accounting standards, principles and practice applying by law or otherwise which are generally accepted in New Zealand;

a gender includes all other genders;

the singular includes the plural and vice versa;

references to clauses, schedules and annexures are to those in this document, and a reference to this document includes any schedule and annexure;

reference to a document or agreement includes that document or agreement as novated, altered, amended, supplemented or replaced from time to time;

reference to legislation or other law or a provision of them includes regulations and other instruments under them, and any consolidation, amendment, re-enactment or replacement;

a party to this document or any other document or agreement includes its successors and permitted assigns.

Headings and the table of contents will be ignored in construing this document.

#### 1.3 Upstream Group Companies

- (a) Notwithstanding any other provision of this document, each Group Company listed in Part A of schedule 2 will only be a Group Company for the purposes of this document while Building Society Holdings Limited is a subsidiary of that Group Company.
- (b) Upon Building Society Holdings Limited ceasing to be a subsidiary of a Group Company listed in Part A of schedule 2 that Group Company will give notice to the Crown in writing that Building Society Holdings Limited has ceased to be its subsidiary and that Group Company will automatically be released and discharged as a party to this document without the need for any further action but without releasing that Group Company for liability to the Crown for any breach of this document by that Group Company which occurred before the giving of that notice.

#### 1.4 Operation of Deed

The terms in this document shall operate from (but not before) the Commencement Date and shall continue until the Termination Date.

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## 2. Indemnity

- (a) Each Indemnifier from time to time jointly and severally agrees to indemnify, and pay or reimburse on demand, the Crown for the full amount paid by the Crown to each Creditor under the Crown Guarantee.
- (b) Such indemnity is:
  - (i) unconditional and irrevocable; and
  - (ii) a continuing and separate obligation which will survive termination, release or discharge of this document and payment of all Indebtedness.

#### Restrictions

#### 3.1 Restrictions

Until the Termination Date, neither the Principal Debtor nor any Group Company will be entitled to exercise against any person any right of subrogation or contribution, or to require marshalling, or to claim the benefit of any security now or in the future held by any person for the payment of any Group Indebtedness.

#### 3.2 No competition

Until the Termination Date, no Group Company will, without the prior written consent of the Crown:

- (a) (except in the case of a distribution or other payment expressly permitted under any of clauses 6.1(a)(viii) to (xii) of the Crown Guarantee) request, demand or receive payment, prepayment or repayment of, or any distribution in respect of, or on account of, any Group Indebtedness in cash or in kind from the Principal Debtor or any other person or apply any money or property of the Principal Debtor or any other person in or towards the discharge or satisfaction of any Group Indebtedness;
- (b) sue the Principal Debtor or the Indemnifier for, prove in the insolvency, winding up or liquidation of the Principal Debtor or commence any proceeding for winding up or dissolution of the Principal Debtor or the Indemnifier, in respect of the Group Indebtedness;
- (c) sell, transfer, assign, novate or otherwise dispose of the Group Indebtedness;
- (d) apply any money or assets in discharge or reduction of the Group Indebtedness or otherwise discharge or seek to discharge all or any part of the Group Indebtedness by exercising any right (whether by way of set-off or counterclaim, combination of accounts or otherwise) which it may have against the Principal Debtor or any other person;
- (e) permit to subsist or receive the benefit of any security interest over any assets of the Principal Debtor or the Indemnifier for, or in respect of, any of the Group Indebtedness;
- (f) receive any financial support from the Principal Debtor any other person (including any participation, guarantee, indemnity or other assurance against loss, or the making of any deposit or payment) for, or in respect of, any of the Group Indebtedness;
- (g) enforce any document relating to any Group Indebtedness by attachment, execution or otherwise against the assets of the Principal Debtor or the Indemnifier;
- (h) request or convene a meeting or petition for (or vote in favour of any resolution for) or initiate or support or take any steps with a view to any winding up, bankruptcy, insolvency, liquidation, administration, compromise or assignment for the benefit of



- creditors or any analogous proceedings involving the Principal Debtor, whether by petition, application, convening a meeting, voting for a resolution or otherwise;
- challenge (and will not fund or facilitate any challenge by any third party to) the validity
  or enforceability of any claim by the Crown against the Principal Debtor pursuant to the
  Crown Guarantee or otherwise in respect of the Crown Indebtedness;
- permit or require the Principal Debtor or the Indemnifier to exercise any right or take any other action which would cause any amount to become payable in connection with the Group Indebtedness;
- (k) commence or threaten to commence or support, any legal action or proceedings against the Principal Debtor any other person provided that nothing in this clause 3.2 will restrict the bringing of proceedings by any Group Company solely for:
  - (i) injunctive relief in respect of the restraint of any anticipated or actual breach of; or
  - (ii) specific performance of or any other equitable relief providing a remedy equivalent to specific performance in respect of; or
  - (iii) a declaration in respect of (or analogous proceedings in any jurisdiction outside New Zealand); or
  - (iv) the interpretation of,

in each case, any provision of any document relating to any Group Indebtedness, provided that any such proceedings do not involve any claim for damages that would result in the requirement for the payment of money, the creation of any set-off, right of set-off or equivalent right or any transfer of the assets of the Principal Debtor or would have the result of enabling a Group Company to take any action that is otherwise prohibited by paragraphs (a) to (j) above; or

(l) enter into any other agreement or arrangement which results in amounts owing in respect of the Group Indebtedness not being subordinated to the Crown Indebtedness on the terms set out in this document.

#### 3.3 Waiver

Until the Termination Date each Group Company waives irrevocably and unconditionally in favour of the Crown all its rights at any time (including rights of subrogation, contribution, indemnity and marshalling) against the Crown in respect of any Indebtedness, any Crown Indebtedness or any Group Indebtedness.

## 4. Subordination of Group Companies

#### 4.1 Subordination of Group Indebtedness

- (a) Notwithstanding any document constituting or evidencing any Group Indebtedness, the Principal Debtor and each Group Company covenants with the Crown that the Group Indebtedness will be subordinated in point of priority and right of repayment to the prior payment in full of the Crown Indebtedness on the terms set out in this document.
- (b) Each Group Company agrees that:
  - in accordance with section 313(3) of the Companies Act 1993, it accepts a lower priority in respect of the Group Indebtedness owed to it than that it would otherwise have had under section 313; and



(ii) nothing in section 313 will prevent this document from having effect in accordance with its terms.

#### 4.2 Group Indebtedness

The Principal Debtor and each Group Company covenants for the benefit of the Crown that, notwithstanding anything to the contrary contained in any document evidencing any of the Group Indebtedness, it will not take or omit to take any action whereby the subordination created or expressed to be created by this document may be impaired.

#### 4.3 Enforcement of Group Indebtedness

Each Group Company covenants with the Crown that, notwithstanding anything to the contrary contained in any document constituting or evidencing any Group Indebtedness, it will not, until after the Termination Date, exercise any right of Enforcement available to it in respect to that Group Indebtedness.

#### 4.4 Subordinated payments to be held on trust

If (except as expressly provided in, or permitted by, this document or by any Crown consent given pursuant to this document), any Group Company receives any guarantee, security, payment or other property in respect of any Group Indebtedness, the Group Company will hold it on trust for, and pay or transfer it to the Crown in or towards discharge of the Crown Indebtedness. Any such guarantee, security, amount or other property will be treated, for the purposes of the obligations of the Principal Debtor in respect of the Group Indebtedness, as if it had been paid or turned over by the Principal Debtor. The Group Indebtedness will accordingly be deemed not to be discharged to that extent. The trust constituted by this clause will be for a term of 21 years from the date of this document.

## 5. Protection of arrangements

#### 5.1 Continuing priority and subordination

Until the Termination Date, the priority and subordination provisions in this document constitute a continuing obligation and benefit regardless of any intermediate payment or discharge of the Crown Indebtedness or the Group Indebtedness in whole or in part.

#### 5.2 Waiver of defences

The priority and subordination provisions in this document and the obligations of the Parties will not be affected by any act, omission, matter or thing which, but for this clause 5.2, would reduce, release or prejudice the priority or waiver expressly granted in favour of that person), including:

- (a) any time, indulgence or waiver granted to, or composition with, any other person; or
- (b) the release of any person under the terms of any composition or arrangement with any creditor of any person; or
- the taking, variation, compromise, exchange, renewal or release of, or refusal or neglect to perfect, take up or enforce, any rights or remedies against, or security over assets of, the Principal Debtor, or any other person, or otherwise or any non-presentment or non-observance of any formality or other requirement in respect of any instruments or any failure to realise the full value of any security; or
- (d) any variation (however fundamental) or replacement of any document; or
- (e) any unenforceability, illegality, invalidity or frustration of any obligation of the Principal Debtor under any document; or

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- (f) any insolvency or similar proceeding; or
- (g) any postponement, discharge, reduction, non-provability or other similar circumstance affecting any obligation of the Principal Debtor under any document, resulting from any insolvency, liquidation or dissolution proceedings or from any law, regulation or order.

## 6. Group Companies to supply information to the Crown

The Crown may at any time require from:

- (a) any Group Company listed in Part A of schedule 2, any information in the possession or under the control of that Group Company relating to the financial position or affairs, or the business, management, ownership or operation, of that Group Company (including, without limitation, previous, current or proposed transactions between or otherwise involving Group Indebtedness and/or any Related Party of that Group Company); and
- (b) any Group Company listed in Part B of schedule 2, or which has acceded to this document pursuant to clause 9, any information in the possession or control of that Group Company relating to the financial position or affairs, or the business management, ownership or operation of that Group Company and/or any of its subsidiaries (including, without limitation, previous or proposed transactions between or otherwise involving the Principal Debtor or the Indemnifier and that Group Company and/or of its subsidiaries).

for the purposes of:

- (c) determining the nature and extent of any of its rights and obligations under the Crown Guarantee; or
- (d) exercising its rights and remedies under the Crown Guarantee; or
- (e) administering payments to be made by it under the Crown Guarantee.

## 7. Promissory Note

Each of MARAC Financial Services Limited and the Indemnifier undertakes to the Crown that it will not (without the prior written consent of the Crown):

- (a) vary the terms of the Promissory Note; or
- (b) in the case of MARAC Finance Limited, waive any of its rights arising under or by virtue of the Promissory Note.

## 8. No assignment

No Party may assign or transfer any of its rights under this document.

#### Accession

#### 9.1 Notification

The Principal Debtor and Building Society Holdings Limited each undertake to immediately notify the Crown if:

(a) any new Group Company is incorporated or if an existing entity becomes a Group Company; and

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(b) any person who is not already an Indemnifier guarantees any obligation of the Principal Debtor in respect of Debt Securities issued or deemed to be issued for the purposes of the Crown Guarantee by the Principal Debtor,

and if neither the Principal Debtor nor Building Society Holdings Limited notifies the Crown of an occurrence referred to in paragraphs (a) or (b) above, such failure will be a breach of this document.

#### 9.2 Accession

The Principal Debtor and Building Society Holdings Limited each undertake to:

- (a) ensure that each person:
  - (i) described in clause 9.1(a) becomes a Group Company for the purpose of this document; and
  - (ii) described in clause 9.1(b) becomes an Indemnifier,

by executing and delivering to the Crown a deed of accession in the form set out in, or substantially in, schedule 3 (or such other form as the Crown may approve); and

(b) procure that each person who becomes a Group Company or Indemnifier (as the case may be) promptly delivers to the Crown all evidence which the Crown may reasonably require as to the execution, validity, effect or enforceability of its deed of accession,

and any failure by a person described in clause 9.1(a) or (b) to become a Group Company or an Indemnifier (as applicable) is a breach of this document for the purposes of clause 10.3(a)(iii) of the Crown Guarantee.

## 10. Governing law and jurisdiction

#### 10.1 Governing law

This document is governed by and is to be construed in accordance with New Zealand law.

#### 10.2 New Zealand courts

Each of the Parties irrevocably and unconditionally agrees that the courts of New Zealand will have non-exclusive jurisdiction to hear and determine each suit, action or proceeding (proceedings) and to settle disputes that may arise out of or in connection with this document and for these purposes irrevocably submits to the non-exclusive jurisdiction of those courts.

#### 11. General

#### 11.1 Entire agreement

This document and the Crown Guarantee constitute the entire agreement between the Parties in relation to its subject matter. It replaces all earlier discussions, negotiations and agreements relating to that subject matter, except that any rights of the Crown and obligations of the Principal Debtor arising as a result of any misrepresentation by or on behalf of the Principal Debtor prior to execution of this document will continue.

#### 11.2 Currency amounts

Any reference in this document to an amount will, to the extent that that amount is not already denominated in New Zealand dollars, mean the amount determined by the Crown to be the New Zealand dollar equivalent of that amount as at the time relevant to its calculation or determination.



#### 11.3 Warranty

The Principal Debtor and each Group Company represents and warrants to the Crown that it is duly authorised to execute and deliver this document, and that upon execution of this document by it and the Crown it will constitute the legal, valid and binding obligations of the Principal Debtor or Group Company (as the case may be) enforceable against the Principal Debtor or Group Company (as the case may be) in accordance with its terms.

#### 11.4 Counterparts

This document may be executed in any number of counterparts. Once a party has executed a counterpart, and any other party has received a copy of the signed counterpart, that counterpart will be deemed to be as valid and binding on the party executing it as if it had been executed by all parties.

#### 11.5 Waiver

- (a) A waiver of any provision of this document will not be effective unless given in writing, and then it will be effective only to the extent that it is expressly stated to be given.
- (b) A failure, delay or indulgence by any party in exercising any power or right will not operate as a waiver of that power or right. A single exercise or partial exercise of any power or right will not preclude further exercises of that power or right or the exercise of any other power or right.

#### 11.6 Severability

If any part of this document is held by any court or administrative body of competent jurisdiction to be illegal, void or unenforceable, such determination will not impair the enforceability of the remaining parts of this document, but the Principal Debtor, each Group Company and the Crown will, if requested by any of them, negotiate in good faith in an endeavour to agree on such alternative provisions and/or amendments as will achieve as nearly as possible the original intent of this document (including the severed part).

#### 11.7 Working days

Any payment required to be made, or other action required to be taken, by this document on or by a date which is not a working day (as defined in the *Companies Act 1993*) will be validly done if made or taken on or by (as the case may be) the next working day (as so defined) following that date.

## 12. Delivery

For the purposes of section 9 of the *Property Law Act 2007*, and without limiting any other mode of delivery, this document will be delivered by each of the parties (each a **Delivering Party**) immediately on the earlier of:

- (a) physical delivery of an original of this document, executed by the relevant Delivering Party, into the custody of the Crown; or
- (b) transmission by the relevant Delivering Party or its solicitors (or any other person authorised in writing by the relevant Delivering Party) of a facsimile, photocopied or scanned copy of an original of this document, executed by the relevant Delivering Party, to the Crown.



# Signing page

EXECUTED as a deed

HER MAJESTY THE QUEEN IN RIGHT OF NEW ZEALAND acting by and through Gabriel Makhlouf, Deputy Chief Executive of the Treasury acting under delegation of the Secretary to the Treasury for and on behalf of the Minister of Finance in the presence of: Signature of authorised person Signature of witness Name of authorised person Name of witness Occupation of witness City/town of residence COMBINED BUILDING SOCIETY by: Signature of director Name of director Signature of director Name of director MARAC FINANCE LIMITED by: Signature of director Name of director Signature of director

Name of director



| MARAC FINANCIAL SERVICES LIMITED by:  |                            |
|---------------------------------------|----------------------------|
|                                       | Signature of director      |
|                                       | Name of director           |
|                                       | Signature of director      |
|                                       | Name of director           |
| PYNE GOULD CORPORATION LIMITED by:    |                            |
|                                       | Signature of director      |
|                                       | Name of director           |
|                                       | Signature of director      |
|                                       | Name of director           |
| BUILDING SOCIETY HOLDINGS LIMITED by: |                            |
|                                       | Signature of director      |
|                                       | Name of director           |
|                                       | Signature of director      |
|                                       | Name of director           |
| COMBINED OPERATIONS LIMITED by:       |                            |
|                                       | Signature of sole director |
|                                       | Name of sole director      |
| BSHL No. 1 LIMITED by:                |                            |
|                                       | Signature of sole director |
|                                       | Name of sole director      |



| BSHL No. 2 LIMITED by: |                            |
|------------------------|----------------------------|
|                        | Signature of sole director |
|                        | Name of sole director      |
| BSHL No. 3 LIMITED by: |                            |
|                        | Signature of sole director |
|                        | Name of sole director      |
| BSHL No. 4 LIMITED by: |                            |
|                        | Signature of sole director |
|                        | Name of sole director      |
| BSHL No. 5 LIMITED by: |                            |
|                        | Signature of sole director |
|                        | Name of sole director      |
| BSHL No. 6 LIMITED by: |                            |
|                        | Signature of sole director |
|                        | Name of sole director      |
| BSHL No. 7 LIMITED by: |                            |
|                        | Signature of sole director |
|                        | Name of sole director      |
| BSHL No. 8 LIMITED by: |                            |
|                        | Signature of sole director |
|                        | Name of sole director      |



| BSHL No. 9 LIMITED by:  |                            |
|-------------------------|----------------------------|
|                         | Signature of sole director |
|                         | Name of sole director      |
| BSHL No. 10 LIMITED by: |                            |
|                         | Signature of sole director |
|                         | Name of sole director      |
| BSHL No. 11 LIMITED by: |                            |
|                         | Signature of sole director |
|                         | Name of sole director      |
| BSHL No. 12 LIMITED by: |                            |
|                         | Signature of sole director |
|                         | Name of sole director      |
| BSHL No. 13 LIMITED by: |                            |
|                         | Signature of sole director |
|                         | Name of sole director      |
| BSHL No. 14 LIMITED by: |                            |
|                         | Signature of sole director |
|                         | Name of sole director      |
| BSHL No. 15 LIMITED by: |                            |
|                         | Signature of sole director |
|                         | Name of sole director      |



| BSHL No. 16 LIMITED by:    |                            |                                       |
|----------------------------|----------------------------|---------------------------------------|
|                            | Signature of sole director |                                       |
|                            | Name of sole director      |                                       |
| BSHL No. 17 LIMITED by:    |                            |                                       |
|                            | Signature of sole director |                                       |
|                            | Name of sole director      |                                       |
| BSHL No. 18 LIMITED by:    |                            |                                       |
| ·                          | Signature of sole director |                                       |
|                            | Name of sole director      |                                       |
| BSHL No. 19 LIMITED by:    |                            |                                       |
|                            | Signature of sole director |                                       |
|                            | Name of sole director      |                                       |
| BSHL No. 20 LIMITED by:    |                            |                                       |
|                            | Signature of sole director |                                       |
|                            | Name of sole director      | · · · ·                               |
| CBS CANTERBURY LIMITED by: |                            |                                       |
|                            | Signature of director      | · · · · · · · · · · · · · · · · · · · |
|                            | Name of director           |                                       |
|                            | Signature of director      |                                       |
|                            | Name of director           |                                       |



# CANTERBURY BUILDING SOCIETY LIMITED by: Signature of director Name of director Signature of director Name of director SOUTHERN CROSS BUILDING AND **INVESTMENTS LIMITED** by: Signature of director Name of director Signature of director Name of director SOUTHERN CROSS NOMINEES LIMITED by: Signature of director Name of director Signature of director

Name of director



# Schedule 1 – Indemnifier

MARAC Finance Limited

Notice details 35 Teed Street

Newmarket

Auckland 1023

Facsimile

(09) 927 9310

Attention



## Schedule 2 – Initial Group Companies

#### PART A

1. MARAC Financial Services Limited

Notice details

Facsimile

Attention

2. Pyne Gould Corporation Limited

Notice details

Facsimile

Attention

#### PART B

- 1. The Indemnifier
- 2. Building Society Holdings Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

Facsimile

+64 9 927 9130

Attention

General Counsel

3. Combined Operations Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

Facsimile

+64 9 927 9130

Attention

General Counsel

4. BSHL No. 1 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

Facsimile

+64 9 927 9130

Attention

General Counsel

5. BSHL No. 2 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

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+64 9 927 9130

Attention

General Counsel

6. BSHL No. 3 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

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+64 9 927 9130

Attention



7. BSHL No. 4 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

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General Counsel

8. BSHL No. 5 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

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+64 9 927 9130

Attention

General Counsel

9. BSHL No. 6 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

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Attention

General Counsel

10. BSHL No. 7 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

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Attention

General Counsel

11. BSHL No. 8 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

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Attention

General Counsel

12. BSHL No. 9 Limited

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Attention

General Counsel

13. BSHL No. 10 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

Facsimile

+64 9 927 9130

Attention

General Counsel

14. BSHL No. 11 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

Facsimile

+64 9 927 9130

Attention



15. BSHL No. 12 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

Facsimile

+64 9 927 9130

Attention

General Counsel

16. BSHL No. 13 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

Facsimile

+64 9 927 9130

Attention

General Counsel

17. BSHL No. 14 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

Facsimile

+64 9 927 9130

Attention

General Counsel

18. BSHL No. 15 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

Facsimile

+64 9 927 9130

Attention

General Counsel

19. BSHL No. 16 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

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+64 9 927 9130

Attention

General Counsel

20. BSHL No. 17 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

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+64 9 927 9130

Attention

General Counsel

21. BSHL No. 18 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

Facsimile

+64 9 927 9130

Attention

General Counsel

22. BSHL No. 19 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

Facsimile

+64 9 927 9130

Attention



23. BSHL No. 20 Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

Facsimile

+64 9 927 9130

Attention

General Counsel

24. CBS Canterbury Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

Facsimile

+64 9 927 9130

Attention

General Counsel

25. Canterbury Building Society Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

Facsimile

+64 9 927 9130

Attention

General Counsel

26. Southern Cross Building and Investments Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

Facsimile

+64 9 927 9130

Attention

General Counsel

27. Southern Cross Building Nominees Limited

Notice details 233 Cambridge Terrace, Christchurch 8013

Facsimile

+64 9 927 9130

Attention



## Schedule 3 – Form of deed of accession

This Deed of Accession is made on [#] by [#], further details of which are set out in schedule 1 to this Deed of Accession (the New Party) in favour of Her Majesty the Queen in right of New Zealand (the Crown).

## Background

- A The Crown, the Principal Debtor and certain other companies entered into a Deed of Indemnity and Postponement dated [#] 2010 (the **Deed**) to:
  - (c) indemnify the Crown for any amount paid by the Crown to a Creditor in relation to the Crown Guarantee; and
  - (d) agree the basis on which any Crown Indebtedness and any Group Indebtedness will be repaid by the Principal Debtor.
- B The New Party wishes to execute this Deed of Accession (being a deed supplemental to the Deed and substantially in the form prescribed in schedule 2 to the Deed) in order to become [an Indemnifier][a Group Company] as defined in the Deed.

## Operative provisions

#### Definitions

To the extent applicable, the definitions and provisions contained in clause 1 of the Deed apply to and are incorporated in this Deed of Accession.

## 2. [Indemnifier][Group Company]

The New Party declares, for the benefit of the Crown, that it is an "[Indemnifier]" [Group Company]" for the purposes of, and will be deemed to be a party to, the Deed. The New Obligor acknowledges and agrees that all of the covenants, powers, obligations and provisions of the Deed relating to or affecting [an Indemnifier][a Group Company] will apply to the New Party.

#### Notices

The New Party's initial address for the receipt of notices is set out in schedule 1 to this document.

## 4. Governing law

This Deed of Accession will be governed by New Zealand law.

## Delivery

For the purposes of section 9 of the *Property Law Act 2007*, and without limiting any other mode of delivery, this document will be delivered by each of the parties (each a **Delivering Party**) immediately on the earlier of:

(a) physical delivery of an original of this document, executed by the relevant Delivering Party, into the custody of the Crown; or



(b) transmission by the relevant Delivering Party or its solicitors (or any other person authorised in writing by the relevant Delivering Party) of a facsimile, photocopied or scanned copy of an original of this document, executed by the relevant Delivering Party, to the Crown.

EXECUTED and DELIVERED as a deed

| NEW PARTY by: |                       |  |
|---------------|-----------------------|--|
|               | Signature of director |  |
|               | Name of director      |  |
|               | Signature of director |  |
|               | Name of director      |  |



#### **SCHEDULE 1**

| Organisation Name:   |  |
|--|--|
| Incorporation No. (if applicable):   |  |
| Trading name (if applicable):  |  |
| Organisation Type:  company trust partnership incorporated society incorporated charitable trust board industrial and provident society building society friendly society or credit union other Contact address: | Official name* (if different):  * i.e. statutory or registered name or name appearing in constituting documents  If "other", specify type: |
| City/town:   |  |
| Telephone:   | Facsimile:   |
| e-mail address:  |  |
| Person acting on behalf of organisate Full Name: Address: City/Town: Telephone: e-mail address:  | ion: Facsimile:  |

