# The Treasury

# **South Canterbury Finance Limited Information Release**

## **Release Document**

## April 2011

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- [1] 9(2)(a) to protect the privacy of natural persons, including deceased people
- [2] 9(2)(b)(i) to protect trade secrets
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In preparing this Information Release, the Treasury has considered the public interest considerations in section 9(1) of the Official Information Act.

From:	John Park
Sent:	Wednesday, 21 October 2009 8:59 a.m.
То:	Brian McCulloch; Ivan Kwok; Juston Anderson
Cc:	Jeremy Corban; Struan Little; Joanna Gordon; Stephen Revill; Sian Roguski; Jane
	Meares
Subject:	SIC - SCF: Daily and Weekly cash forecasts
Attachments:	SCF Daily Cash forecast 20Oct.pdf; Weekly cash forecast 20Oct.xls.pdf

Attached are the cash forecasts for SCF. I have queried a couple of items - \$40m inflows from Private Placement Conversion to Equity and \$22m in future loan sales (Jan 2010) as these items underpin the company's forecast cash position. The assumptions around the level of reinvestment from maturing debentures and the flow of new debenture funding look reasonably conservative apart from the first 3 weeks where total new funding of \$40m is forecast.

John

John Park | Team Leader Guarantee Scheme | The Treasury

[1]

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-----Original Message-----From: [[1] <u>s@forbar.co.nz]</u> Sent: Tuesday, 20 October 2009 6:31 p.m. To: John Park Subject: Fw: Daily and Weekly cash forecasts

John,

As discussed and requested. Please let me know if you require any additional information.

Regards [1]

----- Original Message -----From: [[1] \_\_\_\_\_\_\_\_\_\_\_\_\_ To: [[1]\_\_\_\_\_\_\_\_\_\_\_\_ Cc: Lachie McLeod [[1] Sent: Tue Oct 20 18:04:55 2009 Subject: Daily and Weekly cash forecasts

<u> ?@scf.co.nz</u>>

[1]

Attached are the daily forecast through to 30 October and the weekly forecast through to April 2010.

South Canterbury Finance Limited DAILY CASH FORECAST

Day Date	Tue 20-Oct-09	Wed 21-Oct-09	Thu 22-Oct-09	Fri 23-Oct-09	Sat 24-Oct-09	Sun 25-Oct-09	Mon 26-Oct-09	Tue 27-Oct-09	Wed 28-Oct-09	Thu 29-Oct-09	Fri 30-Oct-09
Operating Cashflow											
Loan Interest	0.05	0.03	0.01	0.09	0.12	0.06	0.03	0.27	0.17	0.28	0.88
Wages / Operating Costs	(0.18)	(0.60)	-	-	-	-	-	-	(0.15)	-	-
Total Operating Cashflow	(0.13)	(0.57)	0.01	0.09	0.12	0.06	0.03	0.27	0.02	0.28	0.88
Investment Cashflow											
Loan repayments	0.22	0.36	0.17	1.34	0.54	0.27	0.24	0.56	0.25	0.82	1.28
Loan sales	10.50	7.00	-	-	-	-	-	-	-	-	-
Investment (commitments) / redemptions	-	-	(10.13)	-	-	-	-	-	-	-	5.50
Loan drawdowns	(0.25)	(0.25)	(1.49)	(1.25)	-	-	-	(0.25)	(2.57)	(0.25)	(5.75)
Total Investment cashflow	10.47	7.11	(11.45)	0.09	0.54	0.27	0.24	0.31	(2.32)	0.57	1.03
Financing Cashflow											
Debenture maturities	(2.81)	(2.62)	(2.39)	(4.35)	-	-	(2.99)	(3.38)	(3.56)	(2.78)	(2.71)
Less reinvestment	-	1.05	0.96	1.74	-	-	1.19	1.35	1.43	Ì1.11	1.08
New debenture funds	-	2.00	5.00	5.00	-	-	4.00	3.00	3.00	3.00	3.00
Placed funding	-	-	-	60.00	-	-	-	-	-	15.00	-
Private Placement Conv to Equity	-	-	-	-	-	-	-	-	-	-	-
USPP - Principal	-	-	-	(61.22)	-	-	-	-	-	-	(6.80)
USPP - Interest	-	-	-	(0.76)	-	-	-	-	-	-	(0.27)
Interest payments (Debentures, Bonds)	(8.37)	-	-	-	-	-	-	-	-	-	-
Perp. Pref. Dividends	-	-	-	-	-	-	-	-	-	-	-
Trust account (paid in)/release - Debentures	-	-	2.00	2.00	-	-	3.00	3.00	3.00	2.00	2.00
Close out US FX / Options	-	-	-	4.96	-	-	-	-	-	-	-
Total Financing Cashflow	(11.18)	0.43	5.57	7.37	-	-	5.21	3.97	3.86	18.33	(3.70)
Movement for Day	(0.84)	6.97	(5.88)	7.55	0.65	0.33	5.47	4.55	1.56	19.18	(1.78)
Balance at end of Day	4.91 4.07	11.04	5.17	12.71	13.36	13.69	19.17	23.72	25.28	44.46	42.67

### Notes:

1. Prospectus registered Tuesday 20 Oct and debenture reinvestments start from Thurs 22 Oct at 40% reinvestment rate initially

2. Funds in Trust account total \$47.3m at 19 Oct. Following prospectus registration, 85% assumed to be reinvested/released to SCF, starting 22 Oct.

3. USPP repaid according to agreed terms

4. Loan repayments are estimated for larger loans.

5. Lending drawdowns: Consumer \$1.25m per week, plus commercial facilities drawdowns and asset management drawdowns as estimated.

### South Canterbury Finance Limited Weekly Cash Forecast

Week ending Date	19-Oct-09	23-Oct-09	30-Oct-09	6-Nov-09	13-Nov-09	20-Nov-09	27-Nov-09	4-Dec-09	11-Dec-09	18-Dec-09	25-Dec-09	1-Jan-10	8-Jan-10	15-Jan-10	22-Jan-10	29-Jan-10
Operating Cashflow																
Loan Interest (incl P&I pmts)		0.18	0.76	4.48	1.65	0.70	0.57	1.45	0.21	0.17	0.29	3.35	0.33	1.50	1.50	1.50
Wages / Operating Costs		(0.78)	(0.15)	(0.60)	(0.15)	(0.78)	(0.15)	(0.60)	(0.33)	(0.60)	(0.33)	(0.60)	(0.33)	(0.60)	(0.33)	(0.60)
Total Operating Cashflow	-	(0.60)	0.61	3.88	1.50	(0.08)	0.42	0.85	(0.12)	(0.43)	(0.04)	2.75	(0.00)	0.90	1.17	0.90
Investment Cashflow																
Loan repayments		2.09	5.00	8.00	5.00	5.00	5.00	5.00	5.00	5.00	3.00	-	-	3.00	5.00	5.00
Loan Sales		17.50	-	-	-	-	-	-	-	-	-	-	-	-	10.00	12.00
Investment (commitments) / redemptions		(10.13)	5.50	10.25	-	-	-	-	-	-	-	-	-	-	-	-
Loan Drawdowns		(3.24)	(8.82)	(1.25)	(1.25)	(1.25)	(1.25)	(1.25)	(1.25)	(3.13)	(1.25)	(1.25)	(1.25)	(1.25)	(1.75)	(1.25)
Total Investment cashflow	-	6.22	1.68	17.00	3.75	3.75	3.75	3.75	3.75	1.87	1.75	(1.25)	(1.25)	1.75	13.25	15.75
Financing Cashflow																
Debenture maturities		(12.17)	(15.43)	(19.87)	(15.71)	(16.16)	(23.29)	(14.66)	(16.56)	(17.03)	(16.44)	(25.22)	(21.10)	(15.77)	(15.71)	(17.25)
Less reinvestment		3.74	6.17	7.95	6.28	6.46	9.32	5.86	6.62	6.81	6.58	10.09	8.44	7.89	7.86	8.62
New debenture funds		12.00	16.00	12.00	5.00	5.00	5.00	5.00	5.00	3.00	1.00	-	-	1.00	2.00	3.00
Placed funding		60.00	15.00	-	-	-	-	-	-	-	-	-	-	-	-	-
Private Placement Conv to Equity		-	-	20.00	20.00	-	-	-	-	-	-	-	-	-	-	-
USPP - Principal		(61.22)	(6.80)	-	-	-	-	(17.01)	-	-	-	(17.01)	-	-	-	(10.20)
USPP - Interest		(0.76)	(0.27)	-	-	-	-	(0.69)	-	-	-	(0.52)	-	-	-	(0.35)
Interest payments (Debentures, Bonds)		(8.37)	-	-	-	-	-	-	-	(6.54)	-	(12.00)	(2.00)	-	(3.50)	-
Perp. Pref. Dividends		-	-	-	-	-	-	-	-	-	-	(1.68)	-	-	-	-
Trust account release - Debentures		4.00	13.00	12.00	7.00	2.00	-	-	-	-	-	-	-	-	-	-
Close out US FX / Options		4.96	-	-	-	-	-	-	-	-	-	-	-	-	-	-
New Equity		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Financing Cashflow		2.18	27.67	32.08	22.58	(2.69)	(8.97)	(21.50)	(4.94)	(13.76)	(8.86)	(46.34)	(14.66)	(6.89)	(9.36)	(16.18)
Movement for Week	-	7.80	29.97	52.96	27.82	0.98	(4.80)	(16.89)	(1.31)	(12.32)	(7.15)	(44.85)	(15.91)	(4.24)	5.06	0.47
Cash Balance	4.91	12.71	42.68	95.63	123.46	124.43	119.63	102.74	101.43	89.11	81.96	37.12	21.21	16.97	22.03	22.51

### South Canterbury Finance Limited Weekly Cash Forecast

Week ending Date	5-Feb-10	12-Feb-10	19-Feb-10	26-Feb-10	5-Mar-10	12-Mar-10	19-Mar-10	26-Mar-10	2-Apr-10	9-Apr-10
Operating Cashflow										
Loan Interest (incl P&I pmts)	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50
Wages / Operating Costs	(0.33)	(0.60)	(0.15)	(0.78)	(0.33)	(0.60)	(0.33)	(0.60)	(0.33)	(0.60)
Total Operating Cashflow	1.17	0.90	1.35	0.72	1.17	0.90	1.17	0.90	1.17	0.90
Investment Cashflow										
Loan repayments	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00
Loan Sales	-	-	-	8.00	-	-	-	-	-	-
Investment (commitments) / redemptions	-	-	-	-	-	-	-	-	-	-
Loan Drawdowns	(1.25)	(1.25)	(1.25)	(1.25)	(1.25)	(1.97)	(1.25)	(1.25)	(1.25)	(1.25)
Total Investment cashflow	3.75	3.75	3.75	11.75	3.75	3.03	3.75	3.75	3.75	3.75
Financing Cashflow										
Debenture maturities	(22.00)	(13.18)	(15.97)	(15.36)	(17.97)	(12.21)	(10.82)	(11.87)	(31.46)	(14.11)
Less reinvestment	11.00	6.59	7.99	7.68	8.99	6.11	5.41	5.94	15.73	7.05
New debenture funds	4.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00
Placed funding	-	-	-	-	-	-	-	-	-	-
Private Placement Conv to Equity	-	-	-	-	-	-	-	-	-	-
USPP - Principal	-	-	-	(10.20)	-	-	-	-	(13.61)	-
USPP - Interest	-	-	-	(0.22)	-	-	-	-	(0.14)	-
Interest payments (Debentures, Bonds)	-	-	-	-	-	-	(6.54)	-	(11.00)	(2.00)
Perp. Pref. Dividends	-	-	-	-	-	-	-	-	(1.68)	-
Trust account release - Debentures	-	-	-	-	-	-	-	-	-	-
Close out US FX / Options	-	-	-	-	-	-	-	-	-	-
New Equity	-	-	-	-	-	-	-	75.00	-	-
Total Financing Cashflow	(7.00)	(1.59)	(2.99)	(13.10)	(3.99)	(1.11)	(6.95)	74.06	(37.16)	(4.05)
Movement for Week	(2.08)	3.06	2.11	(0.63)	0.93	2.82	(2.03)	78.71	(32.24)	0.60
Cash Balance	20.43	23.49	25.60	24.97	25.90	28.73	26.70	105.41	73.17	73.77